

CONTRACT SUPPLEMENT  
SP-37 Rev. 11/08

Purchasing Contact:  
Kris H. Wohlgemuth, AFAO

Telephone Number:  
(860) 713-5606

**STATE OF CONNECTICUT**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES**  
165 CAPITOL AVE., 5<sup>th</sup> Floor  
HARTFORD, CT 06106

Contract Award Number <b>10ITZ0018</b>
Contract Award Date <b>August 3, 2010</b>
SUPPLEMENT DATE <b>March 30, 2012</b>

**CONTRACT AWARD SUPPLEMENT # 6**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION:**

**7000 – Two-Way Radio Communication Equipment & Services**

**FOR:** Department of Information Technology,  
Department of Emergency Management &  
Homeland Security (DEMHS), All Using State  
Agencies, Municipalities, Political  
Subdivisions, Non-Profits and Education  
101 East River Drive, East Hartford, CT 06108

**TERM OF CONTRACT:**

**4 Years from Date of Contract Award**

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement # 6 Changes / Updates the following:**

**Update Catalogs for:**

**WPCS International – Hartford Operations**

- Motorola Pro List Price 3-1-2012
- Motorola Commercial List Price 3-1-2012

**Northeastern Communication**

- Motorola Branded List Price 3-1-2012

Date Issued: **March 30, 2012**

**APPROVED**

**Kris H. Wohlgemuth Contract Specialist**  
(Original Signature on Document in Procurement Files)

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**STATE OF CONNECTICUT**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES**  
**165 CAPITOL AVE., 5<sup>th</sup> Floor**  
**HARTFORD, CT 06106**

Contract Award Number <b>10ITZ0018</b>
Contract Award Date <b>August 3, 2010</b>
SUPPLEMENT DATE <b>October 28, 2011</b>

**CONTRACT AWARD SUPPLEMENT # 5**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION:**

**7000 - Two-Way Radio Communication Equipment & Services**

**FOR: Department of Information Technology,  
Department of Emergency Management &  
Homeland Security (DEMHS), All Using State  
Agencies, Municipalities, Political  
Subdivisions, Non-Profits and Education  
101 East River Drive, East Hartford, CT 06108**

**TERM OF CONTRACT:**

**4 Years from Date of Contract Award**

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement # 5 Changes / Updates the following:**

**Update Catalogs for:**

**WPCS International - Hartford Operations**

- **Motorola Conv. Trucking List 10-03-11**
- **Motorola Radius List 10-11-11**
- **Vertex Standard List Price Pages 09-26-11**

**Date Issued: October 28, 2011**

**APPROVED**

**Kris H. Wohlgemuth**  
**AFAO**

(Original Signature on Document in Procurement Files)

**Company Information, Installation Charges, Labor Rate Programming Additional Channels and Services**

<b>Company Name:</b> WPCS International Inc - Hartford		<b>Vendor ID. #</b> 0000010365	<b>Terms:</b> Net 45 Days
<b>Address:</b> 427 Hayden Station Rd, Windsor. CT. 06095		<b>Delivery:</b> Under 50.00 subject to shipping fee	
<b>Tel. No.:</b> (860) 640 -6600	<b>Toll Free:</b> (800) 972 - 3469	<b>Fax No.:</b> ( 860) 640 - 6601	
<b>Contact Person:</b> Tony Ambrosino		<b>Agrees to Supply Political Sub-Divisions:</b> YES	
<b>Certification Type</b> (SBE,MBE, WBE or None):	NONE	<b>Contract Value:</b> The State to fill in	
<b>Company E-mail Address:</b> tony.a		<b>Company Website:</b> www-wpcs-solutions.com	

Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters

<b>Installation Charges</b> (ph- per hour / pv - per vehicle)	<b>Cars</b>	<b>Trucks</b>	<b>Work Trucks</b> (i.e. snow plows)	<b>Other</b> (i.e. Fire Truck/Ambulance)	<b>Desktop Control Station, Base Station and Base Station Repeaters</b>
Installation on Vendors Site	\$128.00 pv	\$128.00 pv	\$128.00 pv	\$95.00 ph	N/A
Installation On-site (Contractor Users)	\$75.00 ph	\$75.00 ph	\$75.00 ph	\$75.00 ph	\$95.00
<b>Areas (Counties) for on site service</b>	ALL - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
<b>Special Requirements/Instructions</b>					

<b>Labor Rates</b>	<b>Price - Per Hour</b>
Carry- In Service	\$ 65.00
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 95.00
After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 150.00
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)	\$ 150.00
* Emergency Service Phone #	( 800) 972 - 3469

<b>Areas (Counties) for on-site service</b>	ALL - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham
<b>Special Requirements/Instructions</b>	

<b>Training</b>	Description:	\$
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<b>Programming Additional Channels</b>						
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
Included	\$ 16.00	\$ 32.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00
<b>Special Requirements/Instructions</b>						

<b>Description of Products and Services</b>	<b>Price - Per Hour</b>	<b>Catalog Name and Date</b>
Percentage Discount from Manufacturers Product Catalog and Price List of Products	\$	See Pricing Pages
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support	\$	See Pricing Pages
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$ 95.00	3 hour minimum charge

<b>Special Requirements/Instructions</b>	<b>Counties:</b> Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham
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MOTOROLA						
<b>VARs/Vendor Name:</b> WPCS International Inc - Hartford Operations			<b>Vendor ID:</b> 0000010365			
<b>Contact Person:</b> Tony Ambrosino		<b>Telephone Information Work #</b> 860-640-6600				
<b>Email Address:</b> <a href="mailto:tony.ambrosino@wpcs.com">tony.ambrosino@wpcs.com</a>		<b>Cell #</b> 860-989-1039				
<b>Delivery:</b> 7 - 14 days ARO		<b>Fax #</b> 860-640-6601				
<b>Agrees to Supply Political Sub-Divisions:</b> YES			<b>Terms:</b> Net 45 Days			
<b>Certification Type (SBE, MBE, WBE, or None):</b> None			<b>Discount Term:</b> 1%10N45			
			<b>Company Website:</b> <a href="http://www.wpcs-solutions.com">www.wpcs-solutions.com</a>			
<b>Areas (Counties) Authorized to Sell:</b> ALL - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham						
<b>Catalog Name and Date:</b> MOTOROLA LIST PRICE PAGES - 4 /5 /10						
Equipment (Includes radio, 3 year warranty and programming up to 32 channels)	Model Number and what is included (List each model # or put ALL)	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+	
<b>PORTABLES</b>	DTR550; PR400; PR860; HT750; HT1250; HT1250LS+; EX500; EX600XLS; EX550XLS; PR1500; XPR6300/XPR6350; XPR6500/XPR6550; MTX SERIES	26%	26%	26%	26%	
	VL50; CP110; BPR40; CP125; CP150; CP185; CP200	26%	26%	26%	26%	
	MT1500	18%	18%	18%	18%	
	INCLUDES: BATTERY, BELT CLIP, CHARGER AND ANTENNA					
<b>PORTABLE ACCESSORIES</b>	DTR550; PR400; PR860; HT750; HT1250; HT1250LS+; EX500; EX600XLS; EX550XLS; PR1500; XPR6300/XPR6350; XPR6500/XPR6550; MTX SERIES	18%	18%	18%	18%	
	VL50; CP110; BPR40; CP125; CP150; CP185; CP200	18%	18%	18%	18%	
	MT1500	18%	18%	18%	18%	
<b>MOBILES</b>	PM400; CDM750; CDM1250; CDM1550; CDM1550LS+; PM1500; PM1200; XPR4300/XPR4350; XPR4500/XPR4550	26%	26%	26%	26%	
	CM200/ CM300	26%	26%	26%	26%	
	XTL1500	18%	18%	18%	18%	
	INCLUDES: MICROPHONE, ANTENNA, POWER CABLE, MOUNTING BRACKET					
<b>MOBILE ACCESSORIES</b>	PM400; CDM750; CDM1250; CDM1550; CDM1550LS+; PM1500; PM1200; XPR4300/XPR4350; XPR4500/XPR4550	18%	18%	18%	18%	
	CM200/ CM300	18%	18%	18%	18%	
	XTL1500	18%	18%	18%	18%	
	SPECTRUM ANTENNAS	15%	15%	15%	15%	
<b>MOBILE REPEATERS</b>	N/A					
<b>DESKTOP CONTROL STATIONS</b>	ALL	26%	26%	26%	26%	
<b>BASE STATIONS</b>	ALL	22%	22%	22%	22%	
<b>BASE STATION REPEATERS</b>	ALL	22%	22%	22%	22%	
<b>ACCESSORIES</b>	ALL	12%	12%	12%	12%	
BASE AND REPEATER INTERCONNECT EQUIPMENT, BATTERY BACK UP AND CONTROLLERS (RACKMOUNT & DESKTOP)						















