

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services							
Company Name: Marcus Communications			Vendor ID. #	0000011474	Terms: Net 45 Days		
Address: 275 New State Road, Manchester CT 06042			Delivery: Under \$50 subject to shipping fee				
Tel. No.: (860) 646-1839		Toll Free: (800) 835-7724		Fax No.: (860) 649-8492			
Contact Person: Michael Bula			Agrees to Supply Political Sub-Divisions: Yes				
Certification Type (SBE, MBE, WBE or None): SBE			Contract Value: The State to fill in				
Company E-mail Address:		mike@marcusradio.com		Company Website:		www.marcusradio.com	
Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters							
Installation Charges (ph- per hour / pv - per vehicle)		Cars	Trucks	Work Trucks (i.e. snow plows)	Other (i.e. Fire Truck/Ambulance)	Desktop Control Station, Base Station and Base Station Repeaters	
Installation on Vendors Site		\$90.00 p/h	\$90.00 p/h	\$90.00 p/h	\$90.00 p/h	\$90.00 p/h	
Installation On-site (Contractor Users)		\$125.00 p/h	\$125.00 p/h	\$125.00 p/h	\$125.00 p/h	\$125.00 p/h	
Areas (Counties) for on site service		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windam					
Special Requirements/Instructions							
Labor Rates			Price - Per Hour				
Carry- In Service			\$75				
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)			\$125				
After Hours, weekends, and holidays (minimum 4-hour call-out charge)			\$150				
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)			\$175				
* Emergency Service Phone #	(860) 646-1839						
Areas (Counties) for on-site service		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windam					
Special Requirements/Instructions							
Training	Description: As requested					\$90.00 p/h	
Programming Additional Channels							
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +	
Included	\$15	\$30	\$45	\$60	\$75	\$90	
Special Requirements/Instructions							
Description of Products and Services				Price - Per Hour	Catalog Name and Date		
Percentage Discount from Manufacturers Product Catalog and Price List of Products				Various - per brand	Various - see each product		
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support				Various - per brand	Various - see each product		
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)				\$120			
Special Requirements/Instructions							
Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham							

Manufacturer - Cimarron Technologies

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com		Cell #		
Delivery:	Under \$50 subject to shipping fee		Fax #	860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms:	Net 45 Days	
Certification Type (SBE, MBE, WBE or None):	SBE		Discount Term:	NA	
			Company Website: www.marcusradio.com		
Areas (Counties) Authorized to Sell			All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham		
Catalog Name and Date: Cimarron List Price 4/26/10					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy	10%	10%	10%	10%

Manufacturer - Crescend Technologies

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com			Cell #	
Delivery:	Under \$50 subject to shipping fee			Fax # 860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms: Net 45 Days		
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
Company Website: www.marcusradio.com					
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: Crescend Price Lists 2009					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy	10%	10%	10%	10%

Manufacturer - Electronic Sales of New England

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com		Cell #		
Delivery:	Under \$50 subject to shipping fee		Fax #	860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms:	Net 45 Days	
Certification Type (SBE, MBE, WBE or None):	SBE		Discount Term:	NA	
			Company Website:	www.marcusradio.com	
Areas (Counties) Authorized to Sell	All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
Catalog Name and Date: Electronic Sales of New England List price.pdf					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy on partnership letter.	5%	5%	5%	5%

Manufacturer - EMR Corp

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com			Cell #	
Delivery:	Under \$50 subject to shipping fee			Fax # 860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms:	Net 45 Days	
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
			Company Website: www.marcusradio.com		
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: Catalog Price List April 2010					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy on last page of pricing	10%	10%	10%	10%

Manufacturer - Eventide

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com			Cell #	
Delivery:	Under \$50 subject to shipping fee			Fax # 860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms: Net 45 Days		
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
			Company Website: www.marcusradio.com		
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: Lipack User Jan 2010					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy	10%	10%	10%	10%

Manufacturer - Herb Kreckman

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com			Cell #	
Delivery:	Under \$50 subject to shipping fee			Fax # 860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms: Net 45 Days		
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
Company Website: www.marcusradio.com					
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: HERB KRECKMANLIST PRICES.pdf					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheet & Warranty Policy	5%	5%	5%	5%

Manufacturer - Kenwood

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com		Cell #		
Delivery:	Under \$50 subject to shipping fee		Fax #	860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes	Terms:	Net 45 Days		
Certification Type (SBE, MBE, WBE or None):	SBE	Discount Term:	NA		
			Company Website:	www.marcusradio.com	
Areas (Counties) Authorized to Sell	All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
Catalog Name and Date: Kenwood Master Price List					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	See detailed printed & electronic portable price sheet & Warranty Policy	20%	20%	20%	20%
	We provided pricing in a master list form and broken down by radio. Please let us know if you need this broken down differently. Many items relate to other items and therefore are hard to break out seperately.				
Mobiles	See detailed printed & electronic price mobile sheet & Warranty Policy	20%	20%	20%	20%
Mobile Repeaters	N/A				
Desktop Control Stations	See detailed printed & electronic price mobile sheet & Warranty Policy	20%	20%	20%	20%
Base Stations	See detailed printed & electronic repeaters & base station price sheet & Warranty Policy	20%	20%	20%	20%
Base Station Repeaters	See detailed printed & electronic repeaters & base station price sheet & Warranty Policy	15%	15%	15%	15%
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic price sheets referenced above as accessories are mixed in with those categories.	15%	15%	15%	15%

Manufacturer - Tait

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com		Cell #		
Delivery:	Under \$50 subject to shipping fee		Fax #	860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms:	Net 45 Days	
Certification Type (SBE, MBE, WBE or None):	SBE		Discount Term:	NA	
			Company Website:	www.marcusradio.com	
Areas (Counties) Authorized to Sell	All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham				
Catalog Name and Date: tait-us-price-book-march-2010					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	See detailed printed & electronic portable price sheet & Warranty Policy	10%	10%	10%	10%
	We provided pricing in a master list form and by category. It is hard to separate accessories from the radio types. Many items relate to other items and therefore are hard to break out separately. Please let us know if you need this broken down differently.				
Mobiles	See detailed printed & electronic mobile price sheet & Warranty Policy	10%	10%	10%	10%
Mobile Repeaters	N/A				
Desktop Control Stations	See detailed printed & electronic mobile price sheet & Warranty Policy	10%	10%	10%	10%
Base Stations	See detailed printed & electronic base station & repeater price sheet & Warranty Policy	10%	10%	10%	10%
Base Station Repeaters	See detailed printed & electronic base station & repeater price sheet & Warranty Policy	10%	10%	10%	10%
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic accessory price sheet & Warranty Policy	10%	10%	10%	10%

Manufacturer - Valmont Site Pro

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com			Cell #	
Delivery:	Under \$50 subject to shipping fee			Fax # 860-649-8492	
Agrees to Supply Political Sub-Divisions:		Yes	Terms: Net 45 Days		
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
Company Website: www.marcusradio.com					
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: Zetron 2009_Price_Book_001-0008					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	N/A				
Base Station Repeaters	N/A				
Accessories <i>(Includes manufacturer warranty)</i>	See detailed price sheet & Warranty Policy. We understand this vendor does not sell radios or repeaters, but they do supply items that are important for the proper installation of desktop control stations, base stations and repeaters. This would involve proper grounding, antenna mounting hardware, coax support, wall throughs to run cable through walls. We would only use equipment from this vendor that are specifically required to ensure proper function and operation of the radio equipment being purchased.	5%	5%	5%	5%

Manufacturer - Vertex Standard

VARs/Vendors Name: Marcus Communications, LLC			Vendor ID: 0000011474		
Contact Person:	Michael Bula	Telephone Information	Work #	860-646-1839	
Email Address:	mike@marcusradio.com		Cell #		
Delivery:	Under \$50 subject to shipping fee		Fax #	860-649-8492	
Agrees to Supply Political Sub-Divisions:	Yes		Terms:	Net 45 Days	
Certification Type (SBE, MBE, WBE or None): SBE			Discount Term: NA		
			Company Website: www.marcusradio.com		
Areas (Counties) Authorized to Sell		All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham			
Catalog Name and Date: VERTEX END USER PRICE CATALOG					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	See detailed printed & electronic portable price sheet & Warranty Policy	10%	10%	10%	10%
	We provided pricing in a master list and by category form. Please let us know if you need this broken down differently and we can provide the necessary information.				
Mobiles	See detailed printed & electronic mobile price sheet & Warranty Policy	10%	10%	10%	10%
Mobile Repeaters	N/A				
Desktop Control Stations	See detailed printed & electronic mobile price sheet & Warranty Policy	10%	10%	10%	10%
Base Stations	See detailed printed & electronic base station & repeater price sheet & Warranty Policy	10%	10%	10%	10%
Base Station Repeaters	See detailed printed & electronic base station & repeater price sheet & Warranty Policy	10%	10%	10%	10%
Accessories <i>(Includes manufacturer warranty)</i>	See detailed printed & electronic accessory price sheet & Warranty Policy	10%	10%	10%	10%

