

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services

Company Name: <i>Northeastern Communications, Inc.</i>		Vendor ID. #	0000013453	Terms: <i>Net 45 Days</i>	
Address: <i>7 Great Hill Road, Naugatuck, CT 06770</i>		Delivery: As Required			
Tel. No.: <i>(203)568-6929</i>	Toll Free: <i>(800)223-9008</i>	Fax No.: <i>(203)753-1739</i>			
Contact Person: Julie Reibold		Agrees to Supply Political Sub-Divisions:			Yes
Certification Type (SBE, MBE, WBE or None):		<i>WBE</i>	Contract Value: The state to fill in		
Company E-mail Address:		jreibold@norcomct.net		Company Website: www.norcomct.com	

Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters

Installation Charges Mount (ph- per hour / pv - per vehicle)	Cars	Trucks	Work Trucks (i.e. snow plows)	Other (i.e. Fire Truck/Ambulance)	Desktop Control Station, Base Station and Base Station Repeaters
Installation on Vendors Site	\$ 145.00	\$ 145.00	\$ 195.00	\$75/Hr - By Quote	\$95/Hr - By Quote
Installation On-site (Contractor Users)	\$ 190.00	\$ 190.00	\$ 240.00	\$75/Hr - By Quote	\$95/Hr - By Quote
Areas (Counties) for on site service <i>Fairfield, New Haven, Litchfield, Hartford and Middlesex</i>					
Special Requirements/Instructions <i>Assumes standard installations. Custom mounting, brackets, antennas and flush mounting additional. Prices shown for dash mount. Add \$40.00 for remote mount.</i>					

Labor Rates	Price - Per Hour
Carry-In Service	\$ 95.00
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	<i>Tier 2</i> \$ 92.500 for the first 1/2 hour, \$95.00 each hour thereafter
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	<i>Tier 1*</i> \$ 125.00
After Hours, weekends, and holidays (minimum 4-hour call-out charge)	\$ 125.00
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site - 4hr min)	\$ 150.00
* Emergency Service Phone #	(203) 575 - 9008

Areas (Counties) for on-site service	<i>Fairfield, New Haven, Litchfield, Hartford and Middlesex</i>
Special Requirements/Instructions	<i>Tier 1 service is service performed on "advanced communications systems" such as SmartNet and P25 trunking. A complete list of tier 1 systems are available by request</i>

Training	Description: We provide "train the trainer" and end user training on all equipment that we sell.	\$125/Hr (8 hr min)
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Programming Additional Channels	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
1 -32 Included	\$ 25.00	\$ 40.00	\$ 50.00	\$ 65.00	\$ 75.00	\$75/Hr - By Quote
Special Requirements/Instructions						

Description of Products and Services	Price - Per Hour	Catalog Name and Date
Percentage Discount from Manufacturers Product Catalog and Price List of Products	N/A	
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support	N/A	
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$ 150.00	4 hour minimum
Special Requirements/Instructions		
Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham		

Manufacturer - DANIELS

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>				Vendor ID: 0000013453	
Contact Person:	<i>Julie Reibold</i>	Telephone Information	Work #	<i>203-568-6929</i>	
Email Address:	jreibold@norcomct.net		Cell # <i>N/A</i>		
Delivery:	<i>8-10 Weeks ARO</i>			Fax # <i>203-753-1739</i>	
Agrees to Supply Political Sub-Divisions:		<i>Yes</i>	Terms: <i>Net 45 Days</i>		
Certification Type (SBE,MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>N/A</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell		<i>All</i>			
Catalog Name and Date: <i>Price List January 1, 2010</i>					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	All submitted w/3-year warranty	0%	10%	10%	10%
Base Stations (Optional)	All submitted w/standard warranty	8%	10%	10%	10%
Base Station Repeaters	All submitted w/3-year warranty	0%	10%	10%	10%
Base Station Repeaters (Optional)	All submitted w/standard warranty	8%	10%	10%	10%
Accessories	All submitted	0%	10%	10%	10%

Note 1: Configuration information and included options and accessories are detailed in the submitted price pages

Manufacturer - Motorola

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>				Vendor ID: 0000013453	
Contact Person: Julie Reibold		Telephone Information		Work # 203-568-6929	
Email Address: jreibold@norcomct.net				Cell # N/A	
Delivery: 3-5 Weeks ARO				Fax # 203-753-1739	
Agrees to Supply Political Sub-Divisions: Yes			Terms: Net 45 Days		
Certification Type (SBE,MBE, WBE or None): SBE & WBE			Discount Term: NA		
			Company Website: www.norcomct.com		
Areas (Counties) Authorized to Sell			All		
Catalog Name and Date: <i>Radius and Conventional Branded Price Pages dated 5-3-2010</i>					

Equipment <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
Portables	All submitted models and options except warranty options	15%	20%	20%	20%
Mobiles	All submitted models and options except warranty options	15%	20%	20%	20%
Mobile Repeaters	N/A				
Desktop Control Stations	All submitted models and options except warranty options	15%	20%	20%	20%
Base Stations	All submitted models and options except warranty options	15%	20%	20%	20%
Base Station Repeaters	All submitted models and options except warranty options	15%	20%	20%	20%
Accessories					
<i>All submitted models and options except warranty options</i>					
Accessories	All, except items that require freight, programming software and programming cables	10%	15%	15%	15%
MCC Dispatch	All except drop ship	10%	10%	10%	10%
MCC Dispatch Drop Ship	All drop ship	7%	7%	7%	7%
Wireless Network Solutions (formally WBBi)	All	5%	5%	5%	5%

Note 1: Configuration information and included options and accessories are detailed in the submitted price pages

Note 2: Programming software, programming cables and service aids listed in price pages is not available

Note 3: Base and repeater stations and accessories are shown in one catalog. Station models are XPR8300/8380, MTR3000, MTR2000, VXR7000. All other items are considered accessories.

Manufacturer - Raytheon

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>			Vendor ID: <i>0000013453</i>		
Contact Person:	<i>Julie Reibold</i>	Telephone Information	Work #	<i>203-568-6929</i>	
Email Address:	<i>jreibold@norcomct.net</i>			Cell # <i>N/A</i>	
Delivery:	<i>3-5 Weeks ARO</i>			Fax # <i>203-753-1739</i>	
Agrees to Supply Political Sub-Divisions:	<i>Yes</i>		Terms:	<i>Net 45 Days</i>	
Certification Type (SBE, MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>N/A</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell		<i>All</i>			
Catalog Name and Date: <i>Price List Effective September 28, 2009</i>					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	<i>N/A</i>				
Mobiles	<i>All models and options submitted</i>	<i>0%</i>	<i>5%</i>	<i>10%</i>	<i>10%</i>
Mobile Repeaters	<i>N/A</i>				
Desktop Control Stations	<i>N/A</i>				
Base Stations	<i>All models and options submitted</i>	<i>0%</i>	<i>5%</i>	<i>10%</i>	<i>10%</i>
Base Station Repeaters	<i>N/A</i>				
Accessories <i>(Includes manufacturer warranty)</i>	<i>All models and options submitted.</i>	<i>0%</i>	<i>5%</i>	<i>10%</i>	<i>10%</i>

Note 1: Configuration information and included options and accessories are detailed in the submitted price pages

NoN OEM Accessories

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>				Vendor ID: 0000013453	
Contact Person:	<i>Julie Reibold</i>		Telephone Information	Work #	<i>203-568-6929</i>
Email Address:	<i>jreibold@norcomct.net</i>			Cell # <i>N/A</i>	
Delivery:	<i>1-2 Weeks ARO</i>			Fax # <i>203-753-1739</i>	
Agrees to Supply Political Sub-Divisions: <i>Yes</i>			Terms: <i>Net 45 Days</i>		
Certification Type (SBE, MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>N/A</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell		<i>All</i>			
Catalog Name and Date: <i>Various</i>					

NON OEM Manufacture <i>(Standard Manufacture Warranty)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51--
Portables					
Tessco	All except freight items	5%	10%	10%	10%
David Clark	All submitted	0%	5%	5%	5%
Mobiles					
Tessco	All except freight items	5%	10%	10%	10%
Havis	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%
David Clark	All submitted	0%	5%	5%	5%
Mobile Repeaters					
Pyramid	All submitted	5%	10%	10%	10%
Desktop Control Stations					
Tessco	All except freight items	5%	10%	10%	10%
Base Stations					
Zetron	All submitted	5%	5%	10%	10%
Bird (TX/RX)	All	5%	10%	10%	10%
Liebert	All	5%	10%	10%	10%
Tessco	All except freight items	5%	10%	10%	10%
Jenne	All	5%	5%	10%	10%
Telex (Bosch)	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%
Base Station Repeaters					
Zetron	All submitted	5%	5%	10%	10%
Bird (TX/RX)	All	5%	10%	10%	10%
Liebert	All	5%	10%	10%	10%
Tessco	All except freight items	5%	10%	10%	10%
Jenne	All	5%	5%	10%	10%
Telex (Bosch)	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%

Note: All items include standard warranties