

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services						
Company Name: Thales Communications Inc			Vendor ID. #	TBD	Terms: Net 45 Days	
Address: 22605 Gateway Center Drive, Clarksburg, MD 20871			Delivery: Ranges from 30 to 90 days depending on order			
Tel. No.: (240) 864 - 7528		Toll Free: ( ) - none		Fax No.: (240) 864 - 7526		
Contact Person: Thomas Stebbing			Agrees to Supply Political Sub-Divisions: Yes			
Certification Type (SBE, MBE, WBE or None):		Large	Contract Value: The State to fill in			
Company E-mail Address:		<a href="mailto:thomas.stebbing@thalescomminc.com">thomas.stebbing@thalescomminc.com</a>		Company Website:		<a href="http://www.thalescomminc.com">www.thalescomminc.com</a>
<b>Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters</b>						
<b>Installation Charges</b> (ph- per hour / pv - per vehicle)		<b>Cars</b>	<b>Trucks</b>	<b>Work Trucks</b> (i.e. snow plows)	<b>Other</b> (i.e. Fire Truck/Ambulance)	<b>Desktop Control Station, Base Station and Base Station Repeaters</b>
Installation on Vendors Site		\$ N/A	\$ N/A	\$ N/A	\$ N/A	\$ N/A
Installation On-site (Contractor Users)		\$ N/A	\$ N/A	\$ N/A	\$ N/A	\$ N/A
Areas (Counties) for on site service		N/A				
Special Requirements/Instructions		N/A				
<b>Labor Rates</b>			<b>Price - Per Hour</b>			\$200.00
Carry- In Service			\$ N/A			
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)			\$300.00			(minimum 8 hour call-out charge)
After Hours, weekends, and holidays ( minimum 4-hour call-out charge)			\$300.00			(minimum 8 hour call-out charge)
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)			\$ N/A			
* Emergency Service Phone #	(240) 864 - 7922		No Charge telephone support			
Areas (Counties) for on-site service		<a href="#">We are a Maryland Company, so 8 hour minimum call-out charge needed to cover airfare, hotel, car.</a>				
Special Requirements/Instructions						
<b>Training</b>		Description: Half Day Training Course with a minimum of ten students				\$ 279 / per student
<b>Programming Additional Channels</b>						
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192
Included	\$ 124.00	\$ 186.00	\$ 248.00	\$ 310.00	\$ 372.00	\$ 434.00
Special Requirements/Instructions						
<b>Description of Products and Services</b>				<b>Price - Per Hour</b>	<b>Catalog Name and Date</b>	
Percentage Discount from Manufacturers Product Catalog and Price List of Products				\$ N/A	N/A	
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support				\$ N/A	N/A	
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)				\$ 200.00	N/A	
Special Requirements/Instructions		<b>Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland &amp; Windham</b>				

Manufacturer - Thales

**VARS/Vendors Name:** Thales Communications Inc

**Vendor ID:** TBD

**Contact Person:** Thomas Stebbing

**Telephone Information Work #** 240-864-7528

**Email Address:** [thomas.stebbing@thalescomminc.com](mailto:thomas.stebbing@thalescomminc.com)

**Cell #** N/A

**Delivery:** range from 30 to 90 days

**Fax #** 240-864-7526

**Agrees to Supply Political Sub-Divisions:** yes

**Terms:** Net 45 Days       

**Certification Type (SBE,MBE, WBE or None):** large

**Discount Term:** none

**Company Website:** [www.thalecomminc.com](http://www.thalecomminc.com)

**Areas (Counties) Authorized to Sell** All

**Catalog Name and Date:** Liberty Multiband LMR and Accessories

<b>Equipment</b> <i>(Includes radio, 3 year warranty an programming up to 32 channels)</i>	<b>Model Number</b> <b>and what is included</b> <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
<b>Portables</b>	Liberty Multiband LMR (part number PRC-7332)				
Liberty Multiband LMR	PRC7332-SYS	19.40%	21.00%	21.00%	22.20%

**Mobiles**

**Mobile Repeaters**

**Desktop Control Stations**

**Base Stations**

**Base Station Repeaters**

**Accessories**

See Liberty Multiband LMR  
Catalog and Associated Price  
List

19.40%    19.40%    19.40%    19.40%

Thales is the designer and the manufacturer of the Liberty  
Multiband LMR