

## Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services

<b>Company Name:</b> D&R Communications, LLC		<b>Vendor ID. #</b>	<b>Terms:</b> Net 30 Days			
<b>Address:</b> 15 Gore Road, Webster Ma 01570		<b>Delivery:</b> 7 Days				
<b>Tel. No.:</b> (508 ) 943 -9595		<b>Toll Free:</b> ( 800 ) 647 - 9649		<b>Fax No.:</b> ( 508 ) 943 - 2676		
<b>Contact Person:</b> Roger B Santerre		<b>Agrees to Supply Political Sub-Divisions:</b>				
<b>Certification Type</b> (SBE,MBE, WBE or None):		<b>Contract Value:</b> The State to fill in				
<b>Company E-mail Address:</b> <a href="mailto:rbs@drradio.com">rbs@drradio.com</a>		<b>Company Website:</b>			<a href="http://www.drradio.com">www.drradio.com</a>	
<b>Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters</b>						
<b>Installation Charges</b> (ph- per hour / pv - per vehicle)		<b>Cars</b>	<b>Trucks</b>	<b>Work Trucks</b> (i.e. snow plows)	<b>Other</b> (i.e. Fire Truck/Ambulance)	<b>Desktop Control Station, Base Station and Base Station Reapters</b>
Installation on Vendors Site		200Pv	200Pv	200Pv	Per Hour	Per Hour
Installation On-site (Contractor Users)		200Pv	200Pv	200Pv	Per Hour	Per Hour
Areas (Counties) for on site service		Windham, Tolland and New London				
Special Requirements/Instructions						
<b>Labor Rates</b>				<b>Price - Per Hour</b>		
Carry- In Service				90		
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)				90		
After Hours, weekends, and holidays ( minimum 4-hour call-out charge)				135		
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)				135		
* Emergency Service Phone #	(508 ) 889 -2197					
Areas (Counties) for on-site service		Windham, Tolland and New London				
Special Requirements/Instructions						
<b>Training</b>	Description: Any Product Training					80.00 Ph
<b>Programming Additional Channels</b>						
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
Included	20	40	60	80	120	140
Special Requirements/Instructions						
<b>Description of Products and Services</b>				<b>Price - Per Hour</b>	<b>Catalog Name and Date</b>	
Percentage Discount from Manufacturers Product Catalog and Price List of Products				90		
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support				90		
Hourly Rate(s) for Professional Services				90		
(e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)						
Special Requirements/Instructions						
<b>Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland &amp; Windham</b>						







**Manufacturer - Motorola**

<b>VARs/Vendors Name:</b> D&R Communications			<b>Vendor ID:</b>		
<b>Contact Person:</b>	Roger B Santerre	<b>Telephone Information</b>	<b>Work #</b>	508-889-2197	
<b>Email Address:</b>	rbs@drradio.com		<b>Cell # 508-889-2197</b>		
<b>Delivery:</b>	10 Days		<b>Fax # 508-943-2676</b>		
<b>Agrees to Supply Political Sub-Divisions:</b>			<b>Terms:</b> Net 30 Days		
<b>Certification Type (SBE, MBE, WBE or None):</b> NONE			<b>Discount Term:</b>		
			<b>Company Website:</b> www.drradio.com		
<b>Areas (Counties) Authorized to Sell</b>			All		
<b>Catalog Name and Date:</b> Motorola Conventional & Trunked May 2010					

<b>Equipment</b> <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	<b>Model Number and what is included</b> <i>(List each model # or put ALL)</i>	<b>Discount % 1-9</b>	<b>Discount % 10 -29</b>	<b>Discount % 30 - 59</b>	<b>Discount % 60+</b>
<b>Portables</b>	See Price Catalog Included	22%	25%	28%	31%
<b>Mobiles</b>	See Price Catalog Included	22%	25%	28%	31%
<b>Desktop Control Stations</b>	See Price Catalog Included	22%	25%	28%	31%
<b>Base Stations</b>	See Price Catalog Included	22%	25%	28%	31%
<b>Base Station Repeaters</b>	See Price Catalog Included	22%	25%	28%	31%
<b>Accessories</b>	See Price Catalog Included	20%	20%	20%	20%









