

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services

Company Name: EF Johnson Company		Vendor ID. # 41-0736849	Terms: Net 45 Days			
Address: 1440 Corporate Dr, Irving TX 75038		Delivery: 4-8 Weeks ARO				
Tel. No.: (972) 819-0700	Toll Free: (800) 328-3911 Ext 1	Fax No.: (972) 819-0688				
Contact Person: Kip Wilson		Agrees to Supply Political Sub-Divisions: YES				
Certification Type (SBE, MBE, WBE or None): None		Contract Value: The State to fill in				
Company E-mail Address: Sales@efjohnson.com		Company Website: www.efjohnson.com				
Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters						
Installation Charges (ph- per hour / pv - per vehicle)	Cars	Trucks	Work Trucks (i.e. snow plows)	Other (i.e. Fire Truck/Ambulance)	Desktop Control Station, Base Station and Base Station Repeaters	
Installation on Vendors Site	\$175 PH	\$175 PH	\$175PH	\$175PH	\$N/A	
Installation On-site (Contractor Users) 3 hour minimum charge	\$250 PH	\$250 PH	\$250 PH	\$250 PH	\$250 PH	
Areas (Counties) for on site service	All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham					
Special Requirements/Instructions						
Labor Rates			Price - Per Hour			
Carry- In Service			\$ 175.00	Minimum 1 Hour		
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)			\$ 250.00	Minimum 2 Hours		
After Hours, weekends, and holidays (minimum 4-hour call-out charge)			\$ 300.00	Minimum 4 Hours		
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)			\$ 300.00	Minimum 4 Hours		
* Emergency Service Phone #	(800)328-3911 Option 4					
Areas (Counties) for on-site service	All - Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham					
Special Requirements/Instructions						
Training	51SL and 53SL User Training		\$ 3,600.00	Up to 50 attendees. \$20/attendee after first 50. At user's facility.		
	"Train the Trainer" for 51SL and 53SL User Training		\$ 3,600.00	Up to 10 attendees. \$50/attendee after first 10. At User's facility.		
Programming Additional Channels						
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
Included	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00
Special Requirements/Instructions						
Description of Products and Services				Catalog Name and Date		
Percentage Discount from Manufacturers Product Catalog and Price List of Products			12%	Various-See EFJohnson Tab		
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support			N/A	N/A		
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)			\$ 300.00	N/A		
Special Requirements/Instructions						
Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windhar						

