



Agricultural Report

Connecticut Department of Agriculture
 Dannel P. Malloy, Governor; Steven K. Reviczky, Commissioner
 Robert R. Pellegrino, Bureau Director



Marketing & Technology Bureau, (860) 713-2503
 Linda Piotrowicz, Interim Editor
Wednesday, May 2, 2012

NOTES from the DEPARTMENT

DOAG PARTICIPATES IN CFBA FARM PRODUCTS PROCESSING CONFERENCE

By Linda Piotrowicz, Marketing Representative

On March 31, 2012, Commissioner Steven K. Reviczky and staff from the Connecticut Department of Agriculture (DoAG) participated in a conference put on by the Connecticut Farm Bureau Association (CFBA) entitled “Processing Your Farm Products for Profit,” held at Wesleyan University.

More than 150 people turned out that Saturday to learn more about state programs and regulations involved in processing and marketing local farm products. Along with familiar faces in attendance were many new ones. Value-added production is playing an increasingly important role in many of Connecticut’s diversified farm businesses—offering benefits of season extension, risk management, and market diversity, among others—and is being embraced by both new and experienced farmers, as well as small, medium, and large operations.

CFBA sought to provide Connecticut farmers with a “road map... to help navigate the sometimes confusing regulatory process” that oversees food processing in the state. Representatives from DoAG and the state departments of Consumer Protection (DCP), and Public Health (DPH) were on hand to present and answer questions about various aspects of value-added product manufacture and sale.

As the morning got underway, Don Tuller, CFBA president, welcomed attendees. Joe Bonelli from UConn Cooperative Extension followed with information about crop insurance and risk management.

Then Commissioner Reviczky of DoAG greeted the group with an update on the agency and its recent activities, along with an outlook for the future. DPH Commissioner Jewel Mullen spoke next. Both commissioners talked at length about their excellent working relationship and the improved cooperation between their respective agencies over the past year. Rather than operating as

adversaries, they are working together to make bringing safe, nutritious food to the residents of Connecticut a priority.

Next on the agenda were overviews by Tracey Weeks from DPH, Frank Greene from DCP, and Wayne Kasacek from DoAG on the role that each of their agencies plays in regulating food processing. Tracey explained that her agency is responsible for regulating prepared foods, such as a lunch cart or cooking demonstration at a farmers’ market. Frank’s oversight includes retail processed foods, including jams, salsas, and baked goods sold at a farm stand. Wayne and DoAG license dairy production/sales and run new voluntary poultry slaughter and egg production inspection programs that provide participants additional options for marketing their products.



L to R: Frank Greene, Wayne Kasacek, Tracey Weeks

Tracey, Frank, and Wayne then teamed up for a roundtable discussion. They took questions covering diverse topics ranging from pricing of produce (by the pound or by each) to labeling of jams, to baking off premade pies in a farm bakery.

(continued on Page 3)



WHOLESALE BERRIES SHIPPED IN

	Low	High
BLACKBRY,8/12OZ,MX	21.00	24.00
BLACKBRY,12/6oz,MX	18.00	24.00
BLUEBRY,12/1PT,GA	36.00	36.00
BLUEBRY,12/6,med,FL	21.00	25.00
BLUEBBRY,12/6,org,FL	42.00	42.00
CAPE GOOSEBRY,12/3.5	25.00	25.00
RASPBRY,12/6,Ign,CA	35.00	36.00
STRAWBRY,8/1lb,md,CA	8.00	11.00
STRAWBRY,8/1,org,CA	28.00	28.00

NEW HOLLAND, PA, HOG AUCTION

April 30, 2012

Hogs sold by actual weights, prices quoted by hundred weight.

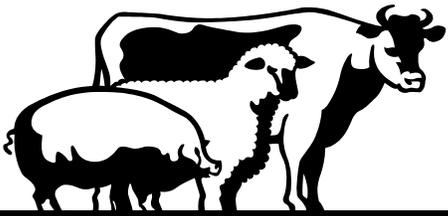
49-54	200-270 lbs	59.00-62.00
	270-300 lbs	59.00-60.50
Sows: US 1-3	300-500 lbs	42.00-45.50
	500-700 lbs	48.00-52.00
Boars:	300-700 lbs	26.50-28.50

MIDDLESEX LIVESTOCK AUCTION

Middlefield, April 30, 2012

Live animals brought the following ave. prices per cwt.

	Low	High
Bob Calves:		
45-60 lbs.	45.00	55.00
61-75 lbs.	60.00	100.00
76-90 lbs.	135.00	140.00
91-105 lbs.	145.00	150.00
106 lbs. & up	160.00	205.00
Farm Calves	210.00	220.00
Starter Calves	70.00	75.00
Veal Calves	85.00	157.50
Open Heifers	87.50	92.00
Beef Heifers	84.00	90.00
Beef Steers	82.00	105.00
Feeder Steers	86.00	102.00
Stock Bulls	97.50	125.00
Beef Bulls	89.25	99.00
Sows	n/a	n/a
Butcher Hogs	n/a	n/a
Goats each	75.00	215.00
Kid Goats	50.00	75.00
Canners	Up to	83.00
Cutters	84.00	87.00
Utility Grade Cows	96.00	104.00
Rabbits each	5.00	23.00
Chickens each	3.00	37.00
Ducks each	5.00	16.00
Feeder Pigs	45.00	75.00
Lambs	60.00	200.00
Sheep	105.00	160.00



WHOLESALE VEGETABLES NEW ENGLAND GROWN

	Low	High
APPLE,Mac,100ct,fcy	19.00	19.00
CHIVES,12'S	7.00	7.00
CIDER,9-1/2gal	18.00	18.00
FIDDLEHEAD,10lb	50.00	60.00
LETTUCE,Bstn,12/4oz	14.00	16.00
POTATO,10lb	3.00	3.10
TOMATO,Chrry,5lb flat	14.00	14.00
TOMATO,Grnhs,25lb,Ig	14.00	16.00

SHIPPED IN

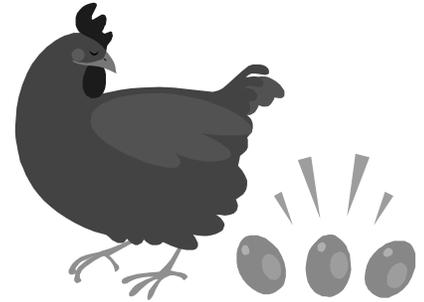
	Low	High
ARUGULA,4/5bu,NJ	14.00	15.00
ASPARAGUS,28lb,Ig,NJ	58.00	58.00
BEANS,Grn,bu,FL	16.00	18.00
BEETS,12s,NJ	15.00	15.00
CABBAGE,Grn,50lb,GA	12.00	13.00
CANTALOUPE,12ct,HD	21.00	24.00
CILANTRO,24,NJ	14.00	14.00
COLLARD,12-16s,NJ	12.00	12.00
DILL,24,NJ	17.00	18.00
EGGPLANT,1-1/9,md,FL	18.00	18.00
ESCAROLE,1 1/9bu,NJ	14.00	18.00
KALE,24s,SC	12.00	13.00
LEEKs,12s,NJ	15.00	16.00
LETTUCE,Bstn,24,NJ	14.00	18.00
LETTUCE,Rd lf,24,NJ	18.00	18.00
ONION,Vdlia,40lb,GA	18.00	20.00
PEACHES,54ct,CA	40.00	40.00
PEAS,Englsh,bu,CA	48.00	48.00
PEPPER,Grn,1-1/9,Ig,FL	16.00	18.00
RHUBARB,20lb,WA	36.00	40.00
SPINACH,24,NJ	15.00	16.00

(Boston Terminal and wholesale grower prices)

NEW HOLLAND LIVESTOCK AUCTION

April 30, 2012

	Bulk/	High/	Low Dressing
SLAUGHTER COWS:			
Breakers	75-80%lean		
	82.00-86.00	87.50-88.50	N/A
Boners	80-85% lean		
	80.00-85.00	85.50-87.00	N/A
Lean	88-90% lean		
	73.00-78.00	79.00-82.00	67.00-70.00
CALVES: All prices per cwt.			
Graded Bull Calves: Number 1			
	95-115lbs	210.00-230.00	
	80-90lbs	220.00-240.00	
	Number 2	80-125lbs	185.00-210.00
	Number 3	80-110lbs	120.00-160.00
Holstein Heifers: Number 1			
	90-105 lbs	N/A	
Slaughter Bulls-840-1840lbs-95.00-101.00			
SLAUGHTER LAMBS: Non-Traditional Markets:			
Woolled & Shorn Choice and Prime 2-3			
	50-60lbs	222.00-238.00	
	60-80lbs	218.00-230.00	
	80-90lbs	218.00-228.00	
	90-110lbs	205.00-220.00	



WEEKLY NEW ENGLAND SHELL EGGS

Prices paid per dozen. Grade A brown egg in carton delivered store door. (Range)

XTRA LARGE	129-139
LARGE	122-135
MEDIUM	100-110

NORTHEAST EGG PRICES USDA

April 30, 2012

Prices to retailers, sales to volume buyers, USDA Grade A and Grade A, white eggs in cartons, warehouse, centers per dozen. (Range)

EXTRA LARGE	85-89
LARGE	83-87
MEDIUM	78-82

PENNSYLVANIA GRAIN REPORT

April 23, 2012

Grain market for eastern Pennsylvania.

Corn, No.2, bu.	6.53-6.85
Ear Corn, ton	190-190
Soybeans, No.2, bu.	13.72-14.11



110-130lbs	182.00-200.00
130-150lbs	178.00-188.00
Woolled & Shorn Choice 2-3	
40-60lbs	205.00-234.00
60-80lbs	180.00-210.00
80-90lbs	172.00-192.00
90-110lbs	160.00-180.00
SLAUGHTER EWES: Good 2-3: Med. Flesh	
120-160lbs	80.00-96.00
160-200lbs	80.00-94.00
200-300lbs	60.00-83.00
Utility 1-2: Thin Flesh	
120-160lbs	78.00-95.00
160-200lbs	69.00-82.00
SLAUGHTER GOATS: All goats are Selection 1, sold by the head, on est. weights.	
30-40lbs	105.00-125.00
40-60lbs	128.00-164.00
60-80lbs	154.00-177.00
80-100lbs	164.00-190.00
110-130lbs	N/A
Nannies/Does: 80-130 lbs	159.00-173.00
130-180lbs	169.00-181.00
Bucks/Billies: 100-150lbs	204.00-224.00
150-250lbs	235.00-255.00

ADVERTISEMENTS

FOR SALE

1-R. Blumenthal & Donahue is now CT's first independent NATIONWIDE Agri-Business Insurance Agency. Christmas tree growers, beekeepers, sheepbreeders, organic farmers and all others, call us for all your insurance needs. 800-554-8049 or www.bludon.com

2-R. Farm, homeowner and commercial insurance—we do it all. Call Blumenthal & Donahue 800 554-8049 or www.bludon.com

4-R. Gallagher electric fencing for farms, horses, deer control, gardens, & beehives. Sonpal's Power Fence 860-491-2290.

6-R. Packaging for egg sales. New egg cartons, flats, egg cases, 30 doz and 15 doz. Polinsky Farm 860-376-2227.

9-R. Rough sawn lumber, fence boards, trailer planks, tomato stakes, custom and portable sawing 203-788-2430.

10-R. Nationwide Agribusiness Insurance Program, endorsed by the CT Farm Bureau, save up to 23% on your farm insurance and get better protection. References available from satisfied farmers. Call Marci today at 203-444-6553.

60-R. Liability coverage for sale of raw milk—call Blumenthal & Donahue for a no obligation quote. 800-554-8049.

63-R. Sawdust, landscape materials, compost. 860-642-7084. blueslopesawdust@hotmail.com

64-R. JD60-NF. Looks and runs great. \$3,900. STIHL 20" Chain-saw MS 362, never used. \$500. Waterford. 860-405-4977.

65-R. Belarus 250^a Diesel Tractor. 37 HP with loader, PTO and 3 PH. \$4,750. Case 310 Crawler Loader, 4 cyl Gas. Weighs appr. 3 tons. \$4,000. Commercial 13" S.S. Meat Slicer. \$600. 860-663-1769. 5-9pm

66-R. Balage 2nd cutting. 4X4 bales. Located in Bristol, will load. 860-632-8302.

68-R. Vicon fertilizer sower. Model # 2219. Very Good. J.D. Model L.A. tractor. Completely restored. Call 860-871-0171. Cell 860-559-5031.

69. NH model 541, 7' sickle bar mower. \$1,000.00. 10' Brush Hog transport harrow. \$1,000.00. 150 gallon fiberglass spray tank. \$125.00. 203-264-9296.

70-R. Apple, pepper, tomato sizer, washer, brusher machine. \$3,000.00 negotiable or trade hay equipment. Peter. 203-733-9706.

71. Kids (Toggenburgs and Saanens), born end of February-mid March. Disbudded and with American Dairy Goat Assoc. registration applications. Bottle-fed and love human company. \$186.00 for does; \$80.00 for bucks. Call Bill in Old Mystic, CT, at 860-625-6813.

72-R. Reg. Hereford Bull for Sale., great pedigree, halter broke. Asking \$2250 Call Herb 860-250-3311.

73-R. New Holland 310 baler. Good condition. \$3,000.00. Tel. 860-628-5475.

MISCELLANEOUS

7-R. Farm/Land Specializing in land, farms, and all types of Real Estate. Established Broker with a lifetime of agricultural experience and 40 years of finance. Representing both Buyers and Sellers. Call Clint Charter of Wallace-Tustin Realty (860) 644-5667.

11-R. Lily's LLC Appraisal Services specializes in Estates, Commercial & Industrial, Residential, Agricultural, Conservation Easements and Reevaluation Appraisals. Call Lori Longhi at 860-463-9997.

NEW LI SOUND MULTI-STATE PARTNERSHIP

USDA's Natural Resources Conservation Service (NRCS) has announced the new Long Island Sound Multi-State Partnership. Priorities include improving conservation opportunities for private agricultural and forest land owners; ensuring more sustainable agriculture, creating healthy aquatic environments for shellfish and fin-fish production; restoring and protecting wildlife habitat; and maintaining and restoring hydrologic and ecological functions within the watershed.

NRCS is accepting applications for Long Island Sound Multi-State Partnership projects until May 11, 2012, for FY 2012 funding. For more information, contact your nearest USDA Field Office (Danielson, 860-779-0557; Hamden, 203-287-8038; Norwich, 860-887-3604; Torrington, 860-626-8258; Windsor, 860-688-7725.)

DOAG PARTICIPATES IN FARM PRODUCTS PROCESSING CONFERENCE

(continued from Page 1)

After a delicious boxed lunch from Wesleyan's Bon Appetit dining service (member of DoAG's Farm-to-Chef Program) and the optional session on processing and selling farm-raised cider, Wayne Kasacek from DoAG and Becky Clark from Bushy Hill Orchards paired up to present in a breakout session on processing and selling farm-raised dairy products. Topics included state licensing as well as USDA and FDA labeling requirements.

Meanwhile, Linda Piotrowicz from DoAG, Christine Applewhite from DPH, and Chef Scott Miller from Max's Oyster Bar presented in a concurrent breakout session on selling local farm products to restaurants. They discussed regulations for foodservice, farmer-chef relationships, and how DoAG's Farm-to-Chef Program provides resources for both farmers interested in selling to foodservice buyers and chefs looking to buy local farm products.

Other breakouts during the first half of the afternoon included "Processing Acidified Foods in Your Home Kitchen," with Frank Greene from DCP and Anita Kopchinski from Hidden Brook Gardens, and "Processing and Selling Farm-Raised Meat in Connecticut," with Joyce Meader from UConn Cooperative Extension and Herb Holden, Jr., from Broad Brook Beef and Pork.

During the second afternoon segment, Wayne Kasacek and Wayne Nelson from DoAG teamed up with Rick Hermonot from Ekonk Hill Turkey Farm and Bruce Gresczyk, Jr., from Gresczyk Farms to discuss DoAG's new state poultry slaughter and egg inspection programs. These newly instituted voluntary programs enable participating producers to be recognized by DPH as approved sources for the sale of poultry and eggs to restaurants, hotels, boarding houses, and household consumers.

Additional breakouts during the second half of the afternoon included "Commercial Kitchens—Ready to Expand Your Processing Capacity?" with Frank Greene of DCP and Kathy Dunai from Culpola Hollow Farms, "Retail Sales of Farm-Raised Products: Farm Stands and Farmers' Markets" with Tracey Weeks from DPH and Don Tuller of Tulmeadow Farm, "Safe Fruits and Vegetables, the Food Safety Modernization Act and GAP: Making Sense of It All" with Diane Hirsch and Candace Bartholomew of UConn Cooperative Extension, and "Sales Tax and Processed Foods" with Melvin Jones from the Connecticut Department of Revenue Services.

Between sessions, attendees visited displays from DoAG and other companies and organizations, networked, and visited with friends and colleagues they had not seen over the winter. It was a productive day for all, full of information, education, and resources; new and old friends; and promise of a great year ahead.

CT POMOLOGICAL SOCIETY MEETING JUN 20

Save the date for the next twilight meeting of the Connecticut Pomological Society Meeting, to be held from 5:00 to 9:00 p.m. at [Rogers Orchards](http://RogersOrchards.com) in Southington. These fun and educational twilight meetings are open to all and provide tours, talks, networking, and refreshments.

The Connecticut Pomological Society was formed in 1891, when a group of 16 peach growers, under the leadership of Secretary of Agriculture Theodore S. Gold, met that February in the State Capitol to talk about the formation of a fruit society. In December that year, 40 growers met and elected John Smith of New Britain as president. Since its founding, the Connecticut Pomological Society has been involved in development of pest management and disease control for Connecticut's orchards.

For more information about the June 20 meeting or about the Connecticut Pomological Society, please contact Rick Macsgua, 860-713-2544 or Richard.Macsuga@ct.gov.

PRESENTATIONS SOUGHT FOR 2013 HARVEST NEW ENGLAND CONFERENCE

[Harvest New England](#), a cooperative marketing project of the six state departments of agriculture, seeks presentation proposals for its 2013 Ag Marketing Conference and Trade Show, to be held February 26-28, 2013, at the Sturbridge Host Hotel in Sturbridge, Mass. The conference provides practical, applicable agricultural marketing education and information to farmers in New England.

Proposed presentations should focus on one or more of the following agricultural marketing topics:

- Agritourism
- Commodity-Specific Marketing Strategies
- Direct-Marketing Techniques
- Funding/Financing
- Niche Marketing
- Social/Online Marketing
- Understanding Consumers
- Other Agricultural Marketing

Submissions are due via email by June 29, 2012. For an application form or more information, contact Jaime Smith at Jaime.Smith@ct.gov or 860-713-2559.

2012 TREE FRUIT MANAGEMENT GUIDE AVAILABLE

The 2012 New England Tree Fruit Management Guide is now available online at <http://fruit.umext.umass.edu/2012netfmq/> as a free download. It also can be purchased in hard copy from the UConn store, <http://www.store.uconn.edu/> (\$35 + \$3 shipping).

CT BUSINESS MATCHMAKER CONFERENCE JUN 21

Following last year's successful business matchmaker conference, Governor Malloy, the Connecticut Department of Administrative Services, the Secretary of the State of Connecticut, the Connecticut Procurement Technical Assistance Program, the University of Hartford, the U.S. General Services Administration, and the U.S. Small Business Administration have announced a second event will be held June 21, 2012 at the Gengras Student Center at the University of Hartford.

The conference is designed to match qualified, Connecticut-based, small businesses with federal and state prime contractors to increase business opportunities while providing prime contractors with the opportunity to meet small, minority, women and veteran-owned businesses to help them achieve their subcontracting goals.

For more information, contact Joan Stanley at 860-437-4659 Ext. 207 or jstanley@secter.org.

FREE FARM ACCOUNTING WEBINAR AVAILABLE

The National Center for Appropriate Technology (NCAT), with funding from the USDA Risk Management Agency (RMA), has posted a new webinar that can smooth the road for anyone who is beginning a journey in agriculture and wants to get comfortable with handling finances.

"Farm Finances: Organizing and Understanding Your Numbers," is available now at <https://attra.ncat.org/webinars/>.



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