STATE OF CONNECTICUT DEPARTMENT OF REHABILITATION SERVICES
Procurement Notice
Industry Specific Training and Placement Program – Trainer List
Request for Qualifications

The Department of Rehabilitation Services (DORS) is seeking submissions from organizations qualified to provide Industry Specific Training and Placement Program (ISTPP) services at Host Employer sites across the State of Connecticut.

The goal of ISTPP is to provide customized vocational trainings on site with Host Employers to facilitate persons with disabilities entering, learning and advancing their careers in industries with demand occupations. These programs will be available to businesses that express an interest or need for workforce development trainings across the State of Connecticut.

Eligible Respondents shall be:

- Public/private non-profit or for-profit providers, organizations or companies; or
- School Districts; or
- Colleges and Universities; or
- Community Colleges; or
- Current Contractors of DORS and the Department of Social Services/Bureau of Rehabilitation Services, (DSS/BRS)

Only **organizations** that meet or exceed the minimum qualifications of Appendix A , Application, DORS Criteria for Approved Trainer, Appendix B, Profile of Respondent's Experience – Vocational Services for Persons with Disabilities, and Appendix C, Narrative of Respondent's Experience - Vocational Services for Persons with Disabilities, all embedded as hyperlinks, are eligible to submit responses to this RFQ.

Qualified Respondents to this Request for Qualifications, (RFQ), will be placed on a Trainer List for three (3) years and will be asked to submit Training and Cost Proposals for projects as they are identified over that time period. Accepted Training and Cost Proposals will result in an Industry Specific Training and Placement Program contract being formalized with that qualified training entity.

The resultant contract terms will be negotiated after Training and Cost Proposals are approved and will be based on the specific training needs that will be identified by the Host Employer as it relates to job function within a target occupation and industry. Contracts are expected to be for two years in duration.

The Request for Qualifications is available in electronic format on the State Contracting Portal at **http://das.ct.gov/Director.aspx?Page=12** or on the DSS's website at **http://www.ct.gov/dss/cwp/view.asp?a=2345&q=304920&dssNav=**.
The RFQ is also available from the Official and ONLY Contact:

Name:	Marcia McDonough, Contract Administration
Address:	25 Sigourney Street, 9th Floor, Hartford, CT 06106
Phone:	860-424-5214 Fax: 860-424-5800
E-Mail:	**Marcia.McDonough@ct.gov**

Deadline for submission of qualifications is September 13, 2012, 2:00 p.m. EST.
Persons who are deaf or hearing impaired may use a TDD by calling 1-800-842-4524.

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I. GENERAL INFORMATION

A. INTRODUCTION

1. **RFQ Name. Industry Specific Training and Placement Program – Trainer List** (**ISTPP-TL_RFQ**)

2. **Summary.** The Department of Rehabilitation Services (DORS) is seeking submissions from organizations qualified to provide Industry Specific Training and Placement Program (ISTPP) services at Host Employer sites across the State of Connecticut.

   Eligible Respondents shall be:

   • Public/private non-profit or for-profit providers, organizations or companies; or
   • School Districts; or
   • Colleges and Universities; or
   • Community Colleges; or
   • Current Contractors of DORS and DSS/BRS.

   Only **organizations** that meet or exceed the minimum qualifications of Appendix A , Application, DORS Criteria for Approved Trainer, Appendix B, Profile of Respondent's Experience – Vocational Services for Persons with Disabilities, and Appendix C, Narrative of Respondent's Experience - Vocational Services for Persons with Disabilities, all embedded as hyperlinks, are eligible to submit responses to this RFQ.

   Qualified Respondents to this Request for Qualifications, (RFQ), will be placed on a Trainer List for three (3) years and will be asked to submit Training and Cost Proposals for projects as they are identified over that time period. Accepted Training and Cost Proposals will result in an Industry Specific Training and Placement Program contract being formalized with that qualified training entity.

3. **Synopsis.** The goal of this project is to provide customized vocational trainings on site with Host Employers to facilitate persons with disabilities entering, learning and advancing their careers in industries with demand occupations. These programs will be available to businesses that express an interest or need for workforce development trainings across the State of Connecticut.

4. **Commodity Codes.** The services that the Department wishes to procure through this RFQ are as follows:

   - 2000: Community and Social Services
   - 3000: Education and Training
   - 1000: Healthcare Services
   - 0600: Services: (Professional, Consulting, Support)

B. ABBREVIATIONS / ACRONYMS / DEFINITIONS

BRS	Bureau of Rehabilitation Services (CT)
C.G.S.	Connecticut General Statutes
CT	Connecticut
DAS	Department of Administrative Services (CT)
DORS	Department of Rehabilitation Services (CT)
DSS	Department of Social Services (CT)
EST	Eastern standard Time
FOIA	Freedom of Information Act (CT)
LOI	Letter of Intent

OAG	Office of the Attorney General (CT)
OPM	Office of Policy and Management (CT)
POS	Purchase of Service
RFQ	Request for Qualifications
SEEC	State Elections Enforcement Commission (CT)
U.S.	United States

- *Contractor:* a public/private non-profit or for-profit provider, organization or company that enters into a POS contract with the DORS as a result of this RFQ
- *Prospective Respondent:* Only organizations that meet or exceed the minimum qualifications of Appendix A, Appendix B and Appendix C are eligible to submit responses to this RFQ, but have not yet done so
- *Respondent:* Only organizations that meet or exceed the minimum qualifications of Appendix A, Appendix B and Appendix C that have submitted qualifications to the Department in response to this RFQ

■ C. INSTRUCTIONS

1. **Official Contact.** The Department has designated the individual below as the Official Contact for purposes of this RFQ. The Official Contact is the **only authorized contact** for this procurement and, as such, handles all related communications on behalf of the Department. Respondents, prospective Respondents, and other interested parties are advised that any communication with any other Department employee(s) (including appointed officials) or personnel under contract to the Department about this RFQ is strictly prohibited. Respondents or prospective Respondents who violate this instruction may risk disqualification from further consideration.

   Name: Marcia McDonough, Contract Administration
   Address: 25 Sigourney Street, 9th Floor, Hartford, CT 06106
   Phone: 860-424-5214
   Fax: 860-424-5800
   E-Mail: Marcia.McDonough@ct.gov

   Please ensure that e-mail screening software (if used) recognizes and accepts e-mails from the Official Contact.

2. **RFQ Information.** The RFQ, addenda to the RFQ and other information as associated with this procurement are available in electronic format from the Official Contact or from the Internet at the following locations:

   - Department's RFQ Web Page
     http://www.ct.gov/dss/cwp/view.asp?a=2345&q=304920&dssNav=

   - State Contracting Portal
     http://das.ct.gov/Director.aspx?Page=12

   It is strongly recommended that any Respondent or prospective Respondent interested in this procurement subscribe to receive e-mail alerts from the State Contracting Portal. Subscribers will receive a daily e-mail announcing procurements and addenda that are posted on the portal. This service is provided as a courtesy to assist in monitoring activities associated with State procurements, including this RFQ.

   Printed copies of all documents are also available from the Official Contact upon request.

3. **Contract Offers.** The offer of the right to negotiate any contract pursuant to this RFQ is dependent upon the availability of funding to the Department. The Department anticipates the following:

- Total Funding Available: $3,000,000 in federal funds
- Number of Awards: Multiple
- Contract Cost: Per Competitive Training and Cost Proposals
- Contract Term: A two-year contract term that would begin between January 1, 2013 to December 31, 2015

4. **Eligibility.** Eligible Respondents shall be:

• Public/private non-profit or for-profit providers, organizations or companies; or
• School Districts; or
• Colleges and Universities; or
• Community Colleges; or
• Current Contractors of DORS, and DSS/BRS.

Only organizations that meet or exceed the minimum qualifications in Appendices A, B and C are eligible to submit responses to this RFQ.

5. **Minimum Qualifications of Respondents.** To qualify to be given the right to negotiate a contract, the Respondent must have the following minimum qualifications:

- Application and DORS Criteria for Approved Trainer, Appendix A ;
- Profile of Respondent's Experience - Vocational Services for Persons with Disabilities, Appendix B; and
- Narrative of Respondent's Experience - Vocational Services for Persons with Disabilities, Appendix C .

The Department reserves the right to reject the submission of any Respondent in default of any current or prior contract.

6. **Procurement Schedule.** See below. Dates after the due date for submissions ("Submissions Due") are target dates only (*). The Department may amend the schedule, as needed. Any change will be made by means of an amendment to this RFQ and will be posted on the State Contracting Portal and the Department's RFQ Web Page.

Milestones	Ending Dates
RFQ Released	July 20, 2012
Questions Due 2:00 PM EST	August 2, 2012
Responses to Questions (tentative)	August 9, 2012
Mandatory Letter of Intent (LOI) 2:00 PM EST	August 16, 2012
Submissions Due by 2:00 PM EST	**September 13, 2012**
Successful Respondent(s) Announced	*TBD
Contract Negotiations Begin (tentative)	*TBD
Contract Begins	January 1, 2013 to December 31, 2015

7. **Letter of Intent.** Prospective Respondents are required to submit a Letter of Intent (LOI). The LOI is non-binding and does not obligate the sender to submit qualifications. The LOI must be submitted to the Official Contact by U.S. mail, fax, or e-mail by the deadline established in the Procurement Schedule. The LOI must clearly identify the sender, including name, postal address, telephone number, fax number, and e-mail address. **The LOI must identify the Region or Regions that the Respondent is targeting for an ISTPP.** *(Please refer to the following for Region identifications:*

   - Northern Region
   - Southern Region
   - Western Region

8. **Inquiry Procedures.** All questions regarding this RFQ or the Department's procurement process must be submitted to the Official Contact before the deadline specified in the Procurement Schedule. The early submission of questions is encouraged. Questions will not be accepted or answered verbally – neither in person nor over the telephone. All questions received before the deadline(s) will be answered. However, the Department will not answer questions when the source is unknown (i.e., nuisance or anonymous questions). Questions deemed unrelated to the requirements of the RFQ or the procurement process will not be answered. At its discretion, the Department may or may not respond to questions received after the deadline. This RFQ requires a Letter of Intent and the Department reserves the right to answer questions only from those who have submitted such a letter. The Department may combine similar questions and give only one answer. All questions and answers will be compiled into a written addendum to this RFQ. If any answer to any question constitutes a material change to the RFQ, the question and answer will be placed at the beginning of the addendum and duly noted as such. The agency will release the answers to questions on the date established in the Procurement Schedule. The Department will publish any and all amendments or addenda to this RFQ on the State Contracting Portal and on the Department's RFQ Web Page. At its discretion, the Department may distribute any amendments or addenda to this RFQ to prospective Respondents who submitted a Letter of Intent. **Submissions must include a signed Addendum Acknowledgement, which will be placed at the end of any and all amendments or addenda to this RFQ.**

9. **Submission Due Date and Time.** The Official Contact is the **only authorized recipient** of submissions received in response to this RFQ. Submissions must be received by the Official Contact on or before the due date and time:

   - **Due Date: September 13, 2012**
   - **Time: 2:00 p.m. EST**

   Faxed or e-mailed submissions will not be evaluated. The Department shall not accept a postmark date as the basis for meeting the submission due date and time. Respondents should not interpret or otherwise construe receipt of a submission after the due date and time as acceptance of the submission, since the actual receipt of the submission is a clerical function. The Department suggests the Respondent use certified or registered mail, or a delivery service such as United Parcel Service (UPS) to deliver the submission when the Respondent is unable to deliver the submission by courier or in person.

   When hand-delivering proposals by courier or in person, allow extra time due to building security procedures **and new delivery and receiving procedures**.

   Hand-delivered proposals MUST be delivered to the Department's loading dock located on the side of the Department of Social Services building, at 555

Capitol Avenue. Upon arrival at the loading dock, ring the buzzer by the door. The submission will be received and the Respondent/deliverer will be provided with a receipt.

Submissions shall not be considered received by the Department until they are in the hands of the Official Contact or another representative of the Contract Administration and Procurement Unit designated by the Official Contact. At the discretion of the Department, late submissions may be destroyed or retained for pick-up by the submitters.

An acceptable submission must include the following:

- one (1) original submission;
- four (4) conforming copies of the original submission; and
  two (2) conforming electronic copies (one copy on each of two separate Compact Disks clearly labeled with the Legal Name of the Respondent and the RFQ Name: **Industry Specific Training and Placement Program - Trainer List** (**ISTPP-TL_RFQ**)

The original submission must carry original signatures and be clearly marked on the cover as "Original." Unsigned submissions may not be evaluated. The original submission and each conforming copy of the submission must be complete, properly formatted and outlined, and ready for evaluation by the Evaluation Team. **The electronic copies of the submission must be compatible with *Microsoft Office Word.*** For the electronic copies, only the required Appendices and Forms identified in Section IV may be scanned and submitted in Portable Document Format (PDF) or similar file format.

10. Multiple Submissions. Multiple submissions are not an option with this procurement.

11. Declaration of Confidential Information. Respondents are advised that all materials associated with this procurement are subject to the terms of the Freedom of Information Act (FOIA), the Privacy Act, and all rules, regulations and interpretations resulting from them. If a Respondent deems that certain information required by this RFQ is confidential, the Respondent must label such information as CONFIDENTIAL. In Section C of the submission, the Respondent must reference where the information labeled CONFIDENTIAL is located in the submission. *EXAMPLE: Section G.1.a.* For each subsection so referenced, the Respondent must provide a convincing explanation and rationale sufficient to justify an exemption of the information from release under the FOIA. The explanation and rationale must be stated in terms of (a) the prospective harm to the competitive position of the Respondent that would result if the identified information were to be released and (b) the reasons why the information is legally exempt from release pursuant to C.G.S. § 1-210(b).

12. Conflict of Interest - Disclosure Statement. Respondents must include a disclosure statement concerning any current business relationships (within the past three (3) years) that pose a conflict of interest, as defined by C.G.S. § 1-85. A conflict of interest exists when a relationship exists between the Respondent and a public official (including an elected official) or State employee that may interfere with fair competition or may be adverse to the interests of the State. The existence of a conflict of interest is not, in and of itself, evidence of wrongdoing. A conflict of interest may, however, become a legal matter if a Respondent tries to influence, or succeeds in influencing, the outcome of an official decision for their personal or corporate benefit. The Department will determine whether any disclosed conflict of interest poses a substantial advantage to the Respondent over the competition, decreases the overall competitiveness of this procurement, or is not in the best interests of the State. In the absence of any conflict of interest, a Respondent must affirm such in the disclosure statement. *Example:*

"[name of Respondent] has no current business relationship (within the past three (3) years) that poses a conflict of interest, as defined by C.G.S. § 1-85."

■ D. SUBMISSION FORMAT

1. **Required Outline.** All submissions must follow the required outline presented in Section IV - Submission Outline. Submissions that fail to follow the required outline will be deemed non-responsive and not evaluated.

2. **Cover Sheet.** The Cover Sheet is Page 1 of the submission. Respondents must complete and use the Cover Sheet form, which is embedded in this RFQ as a hyperlink.

3. **Table of Contents.** All submissions must include a Table of Contents that conforms to the required submission outline. (See Section IV.)

4. **Executive Summary.** Submissions must include a high-level summary of the submission, not exceeding two (2) pages.

   The Executive Summary, at a minimum, must identify the following requirements set forth in this RFP:

   1. The status of the Respondent as presented in Appendices A, B and C;
   2. The identity of the DORS State Region(s) targeted to provide ISTPP services;

      2.1 The following hyperlinks are the Regions as defined by DORS and encompass the State of Connecticut in its entirety: Northern Region, Southern Region and Western Region.

   3. An overview of experience providing vocational training programs; and
   4. If currently contracted in any other programs of this type.

5. **Attachments.** Attachments other than the required Appendices or Forms identified in Section IV are not permitted and will not be evaluated. Further, the required Appendices or Forms must not be altered or used to extend, enhance, or replace any component required by this RFQ. Failure to abide by these instructions will result in disqualification.

6. **Style Requirements.** The original submission and each of the four (4) conforming copies of the original submission must conform to the following specifications:

Binding Type:	Loose leaf binders with the Legal Name of the Respondent and the RFQ Name specified in Section I.A.1 of this RFQ appearing on the outside front cover of each binder
Dividers:	A tab sheet keyed to the table of contents must separate each subsection of the submission; the title of each subsection must appear on the tab sheet
Paper Size:	8½" x 11", "portrait" orientation
Page Limit:	None specified
Print Style:	1-sided
Font Size:	Minimum of 11-point
Font Type:	Arial or Tahoma
Margins:	The binding edge margin of all pages shall be a minimum of one and one half inches (1½"); all other margins shall be one inch (1")
Line Spacing:	Single-spaced

7. **Pagination.** The Respondent's name must be displayed in the header of each page. All pages, from the Cover Sheet through the required Appendices and Forms, must be numbered consecutively in the footer.

8. **Packaging and Labeling Requirements.** All submissions must be submitted in sealed envelopes or packages and be addressed to the Official Contact. The Legal Name and Address of the Respondent must appear in the upper left corner of the envelope or package. The RFQ Name must be clearly displayed on the envelope or package: **RFQ Name. Industry Specific Training and Placement Program – Trainer List (ISTPP-TL_RFQ)**

   Any received submission that does not conform to these packaging or labeling instructions will be opened as general mail. Such a submission may be accepted by the Department as a clerical function, but it will not be evaluated. At the discretion of the Department, such a submission may be destroyed or retained for pick-up by the submitters.

■ E. EVALUATION OF SUBMISSIONS

1. **Evaluation Process.** It is the intent of the Department to conduct a comprehensive, fair, and impartial evaluation of submissions received in response to this RFQ. When evaluating submissions, negotiating with the successful Respondent(s), and offering the right to negotiate a contract, the Department will conform to its written procedures for POS procurements (pursuant to C.G.S. § 4-217) and the State's Code of Ethics (pursuant to C.G.S. §§ 1-84 and 1-85).

2. **Evaluation Team.** The Department will designate an Evaluation Team to evaluate qualifications submitted in response to this RFQ. The contents of all submissions, including any confidential information, will be shared with the Evaluation Team. Only submissions found to be responsive (that is, complying with all instructions and requirements described herein) will be reviewed, rated, and scored. Submissions that fail to comply with all instructions will be rejected without further consideration. Attempts by any Respondent (or representative of any Respondent) to contact or influence any member of the Evaluation Team may result in disqualification of the Respondent.

3. **Minimum Submission Requirements.** All submissions must comply with the requirements specified in this RFQ. To be eligible for evaluation, submissions must (a) be received on or before the due date and time; (b) meet the Submission Format requirements; (c) follow the required Submission Outline; and (d) be complete. Submissions that fail to follow instructions or satisfy these minimum submission requirements will not be reviewed further. The Department will reject any submission that deviates significantly from the requirements of this RFQ.

4. **Evaluation Criteria (and Weights).** Submissions meeting the Minimum Submission Requirements will be evaluated according to the established criteria. The criteria are the objective standards that the Evaluation Team will use to evaluate the technical merits of the submissions. Only the criteria listed below will be used to evaluate submissions. The criteria are weighted according to their relative importance. The weights are confidential.

   - Qualification Submission
   - Appendices

5. **Respondent Selection.** Upon completing its evaluation of submissions, the Evaluation Team will submit the rankings of all submissions to the Department head. The final

selection of a successful Respondent is at the discretion of the Department head. Any Respondent selected will be so notified and awarded an opportunity to negotiate a contract with the Department. Such negotiations may, but will not automatically, result in a contract. Pursuant to Governor M. Jodi Rell's Executive Order No. 3, any resulting contract will be posted on the State Contracting Portal. All unsuccessful Respondents will be notified by e-mail or U.S. mail, at the Department's discretion, about the outcome of the evaluation and Respondent selection process.

6. **Debriefing.** After receiving notification of the outcome of the evaluation process from the Department, any Respondent may contact the Official Contact and request a Debriefing of the procurement process and its submission. If Respondents still have questions after receiving this information, they may contact the Official Contact and request a meeting with the Department to discuss the procurement process. The Department shall schedule and conduct Debriefing meetings that have been properly requested, within fifteen (15) days of the Department's receipt of a request. The Debriefing meeting must not include or allow any comparisons of any submissions with other submissions, nor should the identity of the evaluators be released. The Debriefing process shall not be used to change, alter, or modify the outcome of a competitive procurement. More detailed information about requesting a Debriefing may be obtained from the Official Contact.

7. **Appeal Process.** Any time after the submission due date, but **not later than thirty (30) days** after the Department notifies Respondents about the outcome of a competitive procurement, Respondents may submit an Appeal to the Department. The e-mail sent date or the postmark date on the notification envelope will be considered "day one" of the thirty (30) days. Respondents may appeal any aspect of the Department's competitive procurement; however, such Appeal must be in writing and must set forth facts or evidence in sufficient and convincing detail for the Department to determine whether during any aspect of the competitive procurement there was a failure to comply with the State's statutes, regulations, or standards concerning competitive procurement or the provisions of the RFQ. Any such Appeal must be submitted to the Agency Head with a copy to the Official Contact. The Respondent must include the basis for the Appeal and the remedy requested. The filing of an Appeal shall not be deemed sufficient reason for the Department to delay, suspend, cancel, or terminate the procurement process or execution of a contract. More detailed information about filing an Appeal may be obtained from the Official Contact.

8. **Contest of Solicitation or Award.** Pursuant to Section 4e-36 of the Connecticut General Statutes, "Any bidder or proposer on a state contract may contest the solicitation or award of a contract to a subcommittee of the State Contracting Standards Board…" More detailed information is available on the State Contracting Standards Board web site at http://www.ct.gov/scsb/site/default.asp.

9. **Contract Execution.** Any contract developed and executed as a result of this RFQ is subject to the Department's contracting procedures, which may include approval by the Office of the Attorney General.

II. MANDATORY PROVISIONS

■ A. STANDARD CONTRACT, PARTS I AND II

By submitting qualifications in response to this RFQ, the Respondent implicitly agrees to comply with the provisions of Parts I and II of the State's "standard contract":

Part I of the standard contract is maintained by the Department and will include the scope of services, contract performance, budget, reports, and program-specific provisions of any resulting contract. A sample of Part I is available from the Department's Official Contact upon request.

Part II of the standard contract is maintained by OPM and includes the mandatory terms and conditions of the contract. Part II is available on OPM's web site at: http://www.ct.gov/opm/fin/standard_contract.

Note:
Included in Part II of the standard contract is the State Elections Enforcement Commission's notice (pursuant to C.G.S. § 9-612(g)(2)) advising executive branch State contractors and prospective State contractors of the ban on campaign contributions and solicitations.

Part I of the standard contract may be amended by means of a written instrument signed by the Department, the selected Respondent (contractor), and, if required, the Attorney General's Office. Part II of the standard contract may be amended only in consultation with, and with the approval of, the Office of Policy and Management and the Attorney General's office.

■ B. ASSURANCES

By submitting qualifications in response to this RFQ, a Respondent implicitly gives the following assurances:

1. **Collusion.** The Respondent represents and warrants that the Respondent did not participate in any part of the RFQ development process and had no knowledge of the specific contents of the RFQ prior to its issuance. The Respondent further represents and warrants that no agent, representative, or employee of the State participated directly in the preparation of the Respondent's submission. The Respondent also represents and warrants that the submission is in all respects fair and is made without collusion or fraud.

2. **State Officials and Employees.** The Respondent certifies that no elected or appointed official or employee of the State has or will benefit financially or materially from any contract resulting from this RFQ. The Department may terminate a resulting contract if it is determined that gratuities of any kind were either offered or received by any of the aforementioned officials or employees from the Respondent, contractor, or its agents or employees.

3. **Competitors.** The Respondent assures that the submission is not made in connection with any competitor submitting a separate submission in response to this RFQ. No attempt has been made, or will be made, by the Respondent to induce any competitor to submit, or not submit, qualifications for the purpose of restricting competition.

4. **Validity of Submission.** The Respondent certifies that the submission represents a valid and binding offer to provide services in accordance with the terms and provisions described in this RFQ and any amendments or attachments hereto. The submission shall remain valid for a period of 180 days after the submission due date and may be extended beyond that time by mutual agreement. At its sole discretion, the Department may include the submission, by reference or otherwise, into any contract with the successful Respondent.

5. **Press Releases.** The Respondent agrees to obtain prior written consent and approval of the Department for press releases that relate in any manner to this RFQ or any resultant contract.

■ C. TERMS AND CONDITIONS

By submitting qualifications in response to this RFQ, a Respondent implicitly agrees to comply with the following terms and conditions:

1. **Equal Opportunity and Affirmative Action.** The State is an Equal Opportunity and Affirmative Action employer and does not discriminate in its hiring, employment, or business practices. The State is committed to complying with the Americans with Disabilities Act of 1990 (ADA) and does not discriminate on the basis of disability in admission to, access to, or operation of its programs, services, or activities.

2. **Preparation Expenses.** Neither the State nor the Department shall assume any liability for expenses incurred by a Respondent in preparing, submitting, or clarifying any qualifications submitted in response to this RFQ.

3. **Exclusion of Taxes.** The Department is exempt from the payment of excise and sales taxes imposed by the federal government and the State. Respondents are liable for any other applicable taxes.

4. **Changes to Submission.** No additions or changes to the original submission will be allowed after submission. While changes are not permitted, the Department may request and authorize Respondents to submit written clarification of their submissions, in a manner or format prescribed by the Department, and at the Respondent's expense.

5. **Supplemental Information.** Supplemental information will not be considered after the deadline for submissions, unless specifically requested by the Department. The Department may ask a Respondent to give demonstrations, interviews, oral presentations or further explanations to clarify information contained in a submission. Any such demonstration, interview, or oral presentation will be at a time selected and in a place provided by the Department. At its sole discretion, the Department may limit the number of Respondents invited to make such a demonstration, interview, or oral presentation.

6. **Presentation of Supporting Evidence.** If requested by the Department, a Respondent must be prepared to present evidence of experience, ability, data reporting capabilities, or other information necessary to satisfactorily meet the requirements set forth or implied in this RFQ. At its discretion, the Department may also check or contact any reference provided by the Respondent.

7. **RFQ Is Not An Offer.** Neither this RFQ nor any subsequent discussions shall give rise to any commitment on the part of the State or the Department or confer any rights on any Respondent unless and until a contract is fully executed by the necessary parties. The contract document will represent the entire agreement between the Respondent and the Department and will supersede all prior negotiations, representations or agreements, alleged or made, between the parties. The State shall assume no liability for costs incurred by the Respondent or for payment of services under the terms of the contract until the successful Respondent is notified that the contract has been accepted and approved by the Department and, if required, by the Attorney General's Office.

■ D. RIGHTS RESERVED TO THE STATE

By submitting qualifications in response to this RFQ, a Respondent implicitly accepts that the following rights are reserved to the State:

1. **Timing Sequence.** The timing and sequence of events associated with this RFQ shall ultimately be determined by the Department.

2. **Amending or Canceling RFQ.** The Department reserves the right to amend or cancel this RFQ on any date and at any time, if the Department deems it to be necessary, appropriate, or otherwise in the best interests of the State.

3. **No Acceptable Submissions.** In the event that no acceptable qualifications are submitted in response to this RFQ, the Department may reopen the procurement process, if it is determined to be in the best interests of the State.

4. **Award and Rejection of Submissions.** The Department reserves the right to award in part, to reject any and all submissions in whole or in part, for misrepresentation or if the submission limits or modifies any of the terms, conditions, or specifications of this RFQ. The Department may waive minor technical defects, irregularities, or omissions, if in its judgment the best interests of the State will be served. The Department reserves the right to reject the submission of any Respondent who submits qualifications after the submission due date and time.

5. **Sole Property of the State.** All qualifications submitted in response to this RFQ are to be the sole property of the State. Any product, whether acceptable or unacceptable, developed under a contract awarded as a result of this RFQ shall be the sole property of the State, unless stated otherwise in this RFQ or subsequent contract. The right to publish, distribute, or disseminate any and all information or reports, or part thereof, shall accrue to the State without recourse.

6. **Contract Negotiation.** The Department reserves the right to negotiate or contract for all or any portion of the services contained in this RFQ. The Department further reserves the right to contract with one or more Respondent for such services.

7. **Clerical Errors in Award.** The Department reserves the right to correct inaccurate awards resulting from its clerical errors. This may include, in extreme circumstances, revoking the awarding of a contract already made to a Respondent and subsequently awarding the contract to another Respondent. Such action on the part of the State shall not constitute a breach of contract on the part of the State since the contract with the initial Respondent is deemed to be void *ab initio* and of no effect as if no contract ever existed between the State and the Respondent.

■ E. STATUTORY AND REGULATORY COMPLIANCE

By submitting qualifications in response to this RFQ, the Respondent implicitly agrees to comply with all applicable State and federal laws and regulations, including, but not limited to, the following:

1. **Freedom of Information, C.G.S. § 1-210(b).** The Freedom of Information Act (FOIA) generally requires the disclosure of documents in the possession of the State upon request of any citizen, unless the content of the document falls within certain categories of exemption, as defined by C.G.S. § 1-210(b). Respondents are generally advised not to include in their submissions any confidential information. If the Respondent indicates that certain documentation, as required by this RFQ, is submitted in confidence, the State will endeavor to keep said information confidential to the extent permitted by law. The State has no obligation to initiate, prosecute, or defend any legal proceeding or to seek a protective order or other similar relief to prevent disclosure of any information pursuant to a FOIA request. The Respondent has the burden of establishing the availability of any FOIA exemption in any proceeding where it is an issue. While a Respondent may claim an exemption to the State's FOIA, the final administrative authority to release or exempt any or all material so identified rests with the State. In no event shall the State or any of its employees have any liability for disclosure of documents or information in the possession of the State and which the State or its employees believe(s) to be required pursuant to the FOIA or other requirements of law.

2. **Contract Compliance, C.G.S. § 4a-60 and Regulations of CT State Agencies § 46a-68j-21 thru 43, inclusive.** CT statute and regulations impose certain obligations on State agencies (as well as contractors and subcontractors doing business with the State) to ensure that State agencies do not enter into contracts with organizations or businesses that discriminate against protected class persons.
   IMPORTANT NOTE: The respondent must upload the Workplace Analysis Affirmative Action Report through an automated system hosted by the Department of Administrative Services (DAS)/Procurement Division, and the Department of Rehabilitation Services can review said document online. The DAS guide to uploading affidavits and nondiscrimination forms online is embedded in this section as a hyperlink.

3. **Consulting Agreements, C.G.S. § 4a-81.** Proposals for State contracts with a value of $50,000 or more in a calendar or fiscal year, excluding leases and licensing agreements of any value, shall require a consulting agreement affidavit attesting to whether any consulting agreement has been entered into in connection with the proposal. As used herein "consulting agreement" means any written or oral agreement to retain the services, for a fee, of a consultant for the purposes of (A) providing counsel to a contractor, vendor, consultant or other entity seeking to conduct, or conducting, business with the State, (B) contacting, whether in writing or orally, any executive, judicial, or administrative office of the State, including any department, institution, bureau, board, commission, authority, official or employee for the purpose of solicitation, dispute resolution, introduction, requests for information or (C) any other similar activity related to such contract. Consulting agreement does not include any agreements entered into with a consultant who is registered under the provisions of C.G.S. Chapter 10 as of the date such affidavit is submitted in accordance with the provisions of C.G.S. § 4a-81. The Consulting Agreement Affidavit (OPM Ethics Form 5) is available on OPM's website at OPM: Ethics Forms
   IMPORTANT NOTE: The respondent must upload the Consulting Agreement Affidavit (OPM Ethics Form 5) through an automated system hosted by the Department of Administrative Services (DAS)/Procurement Division, and the Department of Rehabilitation Services can review said document online. The DAS guide to uploading affidavits and nondiscrimination forms online is embedded in this section as a hyperlink.

4. **Gift and Campaign Contributions, C.G.S. §§ 4-250 and 4-252(c); Governor M. Jodi Rell's Executive Orders No. 1, Para. 8 and No. 7C, Para. 10; C.G.S. § 9-612(g)(2).** If a respondent is offered an opportunity to negotiate a contract with an anticipated value of $50,000 or more in a calendar or fiscal year, the respondent must fully disclose any gifts or lawful contributions made to campaigns of candidates for statewide public office or the General Assembly. Municipalities and CT State agencies are exempt from this requirement. The gift and campaign contributions certification (OPM Ethics Form 1) is available on OPM's website at OPM: Ethics Forms
IMPORTANT NOTE: The selected respondent(s) must upload the Gift and Campaign Contributions Certification (OPM Ethics Form 1) through an automated system hosted by the Department of Administrative Services (DAS)/Procurement Division prior to contract execution, and the Department of Rehabilitation Services can review said document online. The DAS guide to uploading affidavits and nondiscrimination forms online is embedded in this section as a hyperlink.

5. **Nondiscrimination Certification, C.G.S. §§ 4a-60(a)(1) and 4a-60a(a)(1).** If a respondent is offered an opportunity to negotiate a contract, the respondent must provide the Department with *written representation* or *documentation* that certifies the respondent complies with the State's nondiscrimination agreements and warranties. A nondiscrimination certification is required for all State contracts – regardless of type, term, cost, or value. Municipalities and CT State agencies are exempt from this requirement. The nondiscrimination certification forms are available on OPM's website at OPM: Nondiscrimination Certification
IMPORTANT NOTE: The selected respondent(s) must upload the Nondiscrimination Certification through an automated system hosted by the Department of Administrative Services (DAS)/Procurement Division prior to contract execution, and the Department of Rehabilitation Services can review said document online. The DAS guide to uploading affidavits and nondiscrimination forms online is embedded in this section as a hyperlink.

6. **Certification Regarding Lobbying,(embedded as a hyperlink)** - **To submit a responsive proposal, THE RESPONDENT SHALL** provide a signed statement to the effect that no funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress or an employee of a member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

III. PROGRAM INFORMATION

A. DEPARTMENT OVERVIEW

The Department of Rehabilitation Services, (DORS), contains two state Vocational Rehabilitation (VR) programs: the general VR program, known as the Bureau of Rehabilitation Services (BRS) and the state Vocational Rehabilitation program for the Blind known as the Bureau of Education and Services for the Blind (BESB).

The Department of Rehabilitation Services provides a broad range of services to persons with disabilities, families, and individuals who need assistance in maintaining or achieving their full potential for self-direction, self-reliance, and independent living. By statute, it is the State agency responsible for administering a number of programs under federal legislation, including the Rehabilitation Act, the Assistive Technology Act and the Social Security Act.

The Department is headed by the Commissioner of the Department of Rehabilitation Services. The Department administers most of its programs through 12 offices located in the three service regions (North, South and West), with central office support located in Hartford.

There are two entities that provide DORS with administrative support and services. These entities are the Department of Social Services and the Department of Administrative Services.

Department Mission

The Connecticut Department of Rehabilitation Services mission is to create opportunities that enable individuals with significant disabilities to work competitively and live independently. We strive to provide appropriate, individualized services, develop effective partnerships, and share sufficient information so that consumers and their families may make informed choices about the rehabilitation process and employment options.

Department Vision

The Connecticut Department of Rehabilitation Services works to support individuals with disabilities to achieve independence and self-sufficiency. We do this with humanity and integrity.

■ B. PROGRAM OVERVIEW

Program Background - Industry Specific Training and Placement Programs (ISTPP) are workforce development programs designed to give individuals the skills necessary for employment in particular professions or types of business. These programs should be developed with respect to the needs of local economy; therefore, partnerships with community/educational organizations and the industry are essential. For the purposes of this RFQ, the ISTPP will be designed to suit specific occupations and careers while utilizing the principles of Universal Design to increase the training program's overall accessibility and potential for successful outcomes. These ISTPP should provide the skills required for employment in a particular career and are intended to place individuals along a career path that will lead to long-term stability. DORS plans to expand the pool of available job training options for vocational rehabilitation participants with disabilities served by DORS.

DORS is seeking new and innovative training and placement programs to be conducted by Contractors on location at a Host Employer (HE), with the expectation that the ISTPP participant will be employed with the HE or with another similar company within the industry upon completion of the training. The goal is for the Contractor to develop a sustainable tuition-based training and placement program in a demand industry that continues beyond the life of the contract. The program can be a new training program or an existing training program that expands or adjusts to include qualified participants with disabilities.

After an opportunity for an ISTPP is identified with a Host Employer, a Training Entity that meets the needs of the Host Employer as determined by DORS through information obtained in this procurement will be contacted from the qualified list and will be presented with the ISTPP opportunity. At that time, the contacted training entity can choose to submit a Training and Cost proposal to be reviewed and approved for the right to negotiate a contract for that specific ISTPP opportunity. The contract will assist with defined start-up costs upon execution. Ongoing contract payments will be based on a fee-for-service, tuition-based model that will be defined and negotiated according to the approved Training and Cost proposals.

Program Description - Based on the types of positions and the training needs of the employer, a curriculum will then be negotiated to determine appropriate candidates (DORS' consumers), as well as enable those candidates who do not have the prerequisite social and work skills to successfully enter these jobs on their own.

1. The training process should include the following areas:

    a. **Initial Screening** - Prospective job candidates will be identified based on candidates' interest and an initial screening conducted by the referring entity. This screening will include an assessment of the individual's requisite skills using criteria established by the Resultant Contractor and the employer. All referrals to the ISTPP will be made through a single point of contact, the Program Coordinator at DORS who will be designated to work with that particular training program.

    b. **Evaluation** - A brief work assessment will be completed by the Resultant Contractor to further evaluate the individual's skill level, work tolerance, noise tolerance, social skills, and work habits relative to positions available at each training program. To the extent feasible, this assessment will take place at the HE facility. Persons meeting the minimum qualifications of the positions

for which they wish to be considered will be referred for training, as appropriate.

c. **Classroom and/or Equipment Training** - The training program should provide technical (job-related) and soft skills (work habits, co-workers) training to ISTPP participants served by DORS on location at the HE. If training cannot take place at the HE site, the Resultant Contractor must receive prior written approval from DORS before providing the training at an alternate site controlled by the HE. If the job involves use of equipment as part of job functions, then all efforts should be made to reproduce a setting consistent with equipment used by the HE for purposes of training. A participant may progress through the training when she or he shows competency regarding job duties, as measured by HE directives and guidelines. Factors to be considered will include the individual's production rate, accuracy, capability to work a complete work shift, knowledge of the work culture, capability to follow all safety procedures and appropriate engagement with others in the workplace. Other areas the training could review are Occupational Safety and Health Administration (OSHA) rules, travel training and completion of social skills training. DORS Program staff will work closely with ISTPP participants to determine participants' readiness for direct hire by HE or placement in a similar setting.

d. **Transitional Work Training** - After the job candidates have been screened, evaluated and oriented to the program, they can then begin the transitional work period at the HE site. Training on the job site will be provided by Resultant Contractor staff that will be trained by the HE in the targeted industry specific positions and have an established background in providing employment supports in an integrated setting for persons with disabilities. Candidates will be evaluated at regular intervals for their readiness for hire or placement. The candidate may be hired by the HE after she or he displays appropriate work behaviors and meets the HE's production standards.

e. **Hire/Placement** - Those job candidates successfully completing the training program will be hired by the HE as vacancies occur, and paid at the regular starting wage for the applicable position. During the contract period, the Resultant Contractor shall be responsible for assessing the need for any ongoing support or accommodations. The Resultant Contractor will develop a network of contacts with similar employers for placement of candidates who successfully completed the training program but for whom no vacancies are available with the HE. Job candidates with disabilities who do not require the full array of services may be hired without completion of all the above components, as appropriate. Persons with disabilities may also be hired through the regular HE recruitment process, provided they meet the prerequisite experience and skill requirements.

   The Resultant Contractor shall be responsible for assisting program participants with transportation, as necessary. Indirect Transportation Services (e.g., travel training, coordination with vanpools, and development of natural supports) will be included in the responsibilities of the job coach and supervisory staff funded through the ISTPP.

To provide the services described above, it is expected that the Resultant Contractor shall need to assign adequate staff to complete the evaluations and to maintain an average staff-to-participant ratio of 1:7 while participants are in the ISTPP. In addition, the Resultant Contractor shall assign a Program Manager to ensure program quality and success.

C. QUALIFICATION SUBMISSION

Eligible Respondents shall be:

- Public/private non-profit or for-profit providers, organizations or companies; or
- School Districts; or
- Colleges and Universities; or
- Community Colleges; or
- Current Contractors of DORS, and the Department of Social Services/Bureau of Rehabilitation Services, (DSS/BRS).

To be eligible to submit a response to this RFQ, a Respondent must have the following minimum qualifications:

1. Successfully document the requirements set forth in Appendix A;
2. Determine your organization's experience providing vocational services by completing Appendix B; and
3. Describe your organization's experience by completing Appendix C.

The Department reserves the right to reject the submission of any Respondent in default of any current or prior contract.

A responsive submission must include the following information about the Respondent's qualifications and experience.

1. A completed Appendix A, embedded as a hyperlink;

2. A completed Appendix B, embedded as a hyperlink;

3. A completed Appendix C, embedded as a hyperlink.

4. Current resumes of existing staff and/or job descriptions of the proposed staff to conduct ISTPP services; and

5. Three (3) specific references for the organization. References must be persons able to comment on the Respondent organization's qualifications. References must include the organization's name, name of a specific contact person, mailing address, telephone number, and e-mail address. The contact person must be an individual familiar with the Respondent's qualifications. If during the past five years the Respondent has directly or indirectly through a subcontract, performed services for or through a contract with the Department, the Respondent must include a Department reference. Respondents are strongly encouraged to contact their references to ensure the accuracy of their contact information and their willingness and ability to be references. The Department expects to use these references in its evaluation process.

■ D. TRAINING AND COST PROPOSAL NEGOTIATIONS

When an Industry Specific Training and Placement Program opportunity is developed by DORS, the Department will then contact an organization who is on the qualified Respondent Trainer List as a result of this RFQ. DORS reserves the right to contact qualified Respondents as the Department sees fit utilizing information such as location of training, past training experience and specific occupational training background of the qualified Respondent. Once the qualified Respondent is contacted and informed of the ISTPP opportunity, the Respondent can choose to submit a Training and Cost proposal to DORS. Once the Training and Cost proposal is successfully negotiated, a contractual agreement for the identified ISTPP opportunity can be put in place.

The following are sample Training and Cost proposals, inclusive with instructions, embedded as hyperlinks for informational purposes only:

Sample A: Training;
Sample B: Instructions; and
Sample C: Cost.

In the event that an Industry Specific Training and Placement opportunity is identified by a qualified Respondent from the ISTPP-Trainer List and if the training opportunity is found to be mutually agreeable, then the qualified Respondent responsible for developing the training opportunity will have the right of first opportunity or refusal to enter into a contractual agreement with DORS to conduct the ISTPP, provided that a Training and Cost proposal is successfully negotiated.

■ E. PAYMENT INFORMATION

By submitting qualifications in response to this RFQ, the Respondent explicitly agrees to the following payment terms:

The resultant contractor shall be compensated based upon successfully negotiated Training and Cost proposals (Sample A and Sample C) for identified ISTPP opportunities and will have the opportunity to negotiate a contract payment structure prior to contract award and execution.

IV. SUBMISSION OUTLINE

This section presents the **required** outline that must be followed when submitting qualifications in response to this RFQ. Submissions must include a Table of Contents that exactly conforms to the required submission outline (below). Submissions must include all the components listed below, in the order specified, using the prescribed lettering and numbering scheme. Incomplete submissions will not be evaluated.

Page

A. Cover Sheet . . . . . 1.

B. Table of Contents . . . . . 2.

C. Declaration of Confidential Information . . . . 3.

D. Conflict of Interest - Disclosure Statement . . . .

E. Executive Summary . . . . . .

F. Qualification Submission . . . . . .

1. Appendix A - Application and DORS Criteria for Approval Trainer
2. Appendix B - Profile of Respondent's Experience - Vocational Services for Persons with Disabilities. . . . . .
3. Appendix C - Narrative of Respondent's Experience - Vocational Services for Persons with Disabilities. . . . . .
4. Resumes and/or Job Descriptions. . . . . .
5. References . . . . . .

G. Forms. . . . . .

1. Department . . . . . .

   a. Addendum Acknowledgement. . . . . .

   b. Certification Regarding Lobbying 1 . . . . .