

STATE OF CONNECTICUT

:

: SS.Hartford

November 18, 2013

COUNTY OF HARTFORD

:

AFFIDAVIT OF CORRECTION

I, Virginia A. Lamb, General Counsel of the Connecticut Health Insurance Exchange, being duly sworn, depose and say:

1. I am over the age of eighteen and understand the meaning of an oath.
2. This Affidavit is for the purpose of adding inadvertently omitted information and for correcting certain errors as described below in the Bid Waiver Form Narrative that accompanied Purchase Order # BUA-HIX000062 to the Information Processing Agreement Contract #09ITZ0042MA, effective October 21, 2011, between the State of Connecticut and Deloitte Consulting LLP. Purchase Order # BUA-HIX000062 was issued by the Connecticut Health Insurance Exchange to Deloitte Consulting, LLP on September 27, 2012.
3. My review of contract documentation identified the following omitted information: the narrative accompanying the bid waiver form failed to state that the SOW issued to Deloitte Consulting, LLP and the procurement process had been reviewed and approved by CMS and CCIIO, prior to notifying the four potential vendors of their contract status on July 27, 2012. In addition, the date and method of notification cited in the bid waiver narrative should have been July 27, 2012 by email, not July 20, 2012 by letter. At that time three vendors (IBM, Oracle and Xerox) were notified that no additional information was required. Deloitte Consulting LLP was issued a CMS/CCIIO approved draft SOW to review and begin the negotiation process.
4. As of the date above, the bid waiver narrative has been revised to reflect this information and the topics in the narrative were re-ordered to more clearly reflect the criteria and sequence of the Vendor Selection Process.

By: 
Virginia A. Lamb, General Counsel
Connecticut Health Insurance Exchange

Subscribed and sworn to, before me, this 18 day of November, 2013.

By: 
Susan Rich-Bye, Juris No: 405996
Commissioner of the Superior Court

Narrative Bid Waiver for Sole Source

Purchase Order to Contract #09ITZ0042MA

The Connecticut Health Insurance Exchange recognized the need to move quickly in designing and implementing an Integrated Eligibility Solution that could meet the Exchange's Go-Live date of October 1, 2013. The Exchange further determined that the only way it could meet this aggressive timeline and the required demonstration of progress/gate reviews necessary for certification by HHS as a State Based Exchange was to have its Systems Integrator under contract by October 1, 2012. In addition, the Exchange determined that to contract with a Systems Integrator by October 1, 2012, it would be necessary to leverage an existing state contract for substantially similar services. This leveraging is allowed under state procurement mechanisms. The decision to pursue this approach, which is technically classified as a sole-source procurement is also supported both by Exchange adopted procurement policies and procedures and by existing rules and statutory provisions outlined in Section 4a-58 of Connecticut Procurement Law for state agencies.

The following reasons support the Exchange's selecting Deloitte LLP as its Systems Integrator:

- System Integrator Reuse Approach/Leveraging Prior Investments
- Solution's Level of Fit
- Compliance with CMS's Seven Standards and Conditions

1). System Integrator Reuse Approach/Leveraging Prior Investments

In response to Connecticut's Statement of Work (SOW), Deloitte proposed to the Exchange a solution that builds on and reuses the ConneCT HHS modernization platform with strategic additions from the firm's Health and Human Services NextGen™ platform. The proposed solution platform has been refined with foundational components from dozens of implementations, including the ongoing Washington State HIX initiative. As such, Connecticut will receive a solution that meets the Exchange's and the State's immediate business needs, complies with regulatory timelines and requirements (including compliance with CMS' 7 standards and conditions), and serves as an enterprise platform for future program needs.

HHS NextGen™ provides a solid foundation for HIX/IE upon which the State can build and expand with additional programs. The Enterprise Service Bus (ESB)-based Service Oriented Architecture (SOA) that is already present in the ConneCT through HHS NextGen™ allows Connecticut to effectively integrate the new Exchange programs with Medicaid and CHIP functionality, including support for MAGI rules. Connecticut can transition other planned programs and functions from EMS, ConneXions, and other subsidiary systems to the expanded HIX/IE solution in the future. In summary, the proposed solution builds upon the State's existing HIX/IE and ConneCT systems to deliver the comprehensive IE solution for Connecticut.

Specifically, the functional solution is driven by a system platform architecture that is layered, component-based, and built on open standards using SOA best practices. Deloitte's proposed architecture provides Connecticut the opportunity to use leading government-tested software, the flexibility to make specific changes to the solution without affecting the rest of the application code, and the ability to scale as needs arise. More importantly, the solution reuses

foundational components from “in production” systems in similar environments for the following implementations for Deloitte’s state clients: CA, CO, CT, FL, GA, IL, IN, LA, MA, MI, MT, NV, NH, NM, NY, OH, SD, TX, VA, WV, and WI. The thirty prior implementations of this architecture have also used a SOA-based approach to integrate the Web application with other eligibility-supporting systems. Additionally, the solution reuses the HIX and IE components from many states including MA, MI, MT, TX, VA, WA, and WV, reducing the cost, time and risk to implementation for the State.

Moreover, the CT HIX/IE system platform effectively leverages the State’s IT investments. Key features of Deloitte’s architecture are congruent with the State’s IT architecture. Deloitte’s CT HIX/IE architecture provides Connecticut:

- N-tier service-oriented architecture
- Flexibility, scalability and extensibility
- Alignment with Connecticut’s IT vision and MITA standards
- Compliance with CMS’s 7 conditions and standards
- A foundation built on strong architecture and design principles
- Support of multiple access channels
- Business-driven event management
- Flexible security and access control
- XML message-based inter-application communication
- Compliance with Connecticut’s security needs based on MIT, HIPAA, KPL, PCL, IRL, and other security standards

2. Solution’s Level of Fit

Deloitte responded to 546 specific requirements in the Connecticut SOW with one of the following four responses:

- Out of the Box (OOTB)
- Configuration
- Extension, or
- Not Provided

As noted below, approximately 58% of the State’s requirements are satisfied as either OOTB or configure and 37% require an extension to the base solution. Six percent of the State’s requirements are not provided.

3). Compliance with CMS’s Seven Standards and Conditions

Deloitte confirmed their solution's specific compliance with CMS' Seven Standards and Conditions. Additionally, the Exchange included a specific requirement in the SOW that ties Deloitte to direct compliance with Section 1561 of the ACA and its associated conditions.

Vendor Selection Process

Qualification to Respond

In reviewing state contracts for substantially similar services, four vendors were initially determined to qualify to respond. Those four vendors were: Deloitte, LLP, IBM, Oracle and Xerox.

Confirmation of Interest and Operational Readiness

On July 12, 2012, a letter was sent to each of these vendors asking them to confirm their interest in and their organization's readiness to perform the work required to support the development and operation of a fully-functioning, consumer-centric Exchange and Integrated Eligibility Solution for the State of Connecticut. Vendors were advised that their response must be received by the Exchange by July 18th, 2012 by 5:00 p.m. in an electronic format. Vendors were specifically required to acknowledge the following in the format provided below:

No.	Item	Yes	No
1	Readiness to perform the work to support the information technology and core business processes of the Exchange and the Integrated Eligibility system		
2	Readiness to provide the services in accordance with the existing Terms and Conditions of the following agreements with the State of Connecticut Vendor Contract # : _____		
3	Utilization of existing Rate Card negotiated as part of the contract listed in number 2 above		
4	Availability of dedicated key resources (Project Manager, Application Development Manager, Technical Manager, System Architect, and Implementation Manager) that will be committed to the Exchange and the Integrated Eligibility project. Please provide resumes for the key resources and demonstrate that the key resources have sufficient experience for the complexity and scope of this engagement.		

Vendors were further advised that their Initial confirmation should be limited to 20 pages and would be used for purposes of evaluation. In addition, the Exchange asked the vendors to provide a contactable reference(s) that could verify that within the last five (5) years, the vendor team has implemented the following functionality that is in production in the United States:

- Web-based comparison-shopping of health plan options
- An integrated eligibility system that includes Medicaid, SNAP and TANF programs

The reference should specifically include:

- Contact Name (must still be associated with the reference)
- Contact Title
- eMail/phone/address
- Contact's Role on the Project
- Brief Project Description
- Project Dates

The Exchange provided the following project schedule:

Vendor's Initial Confirmation Due	July 18, 2012
Vendor Receives Statement of Work Request	July 20, 2012
Vendor SOW Response Due	August 13, 2012
System Integrator Award	September 14, 2012
Exchange Certification by the Center for Consumer Information and Insurance Oversight (CCIO)	January 1, 2013
First release of Exchange solution	September 30, 2013
Accept pre-enrollment applications for the Modified Adjusted Gross Income (MAGI) population	October 1, 2013
Process applications and run eligibility for Non-MAGI benefits	January 1, 2014
Close Project	January 30, 2017

Vendors were advised of the following: Connecticut's goal was a single Integrated Eligibility system to be used to establish eligibility for all health and human services programs including Medicaid, Children's Health Insurance Program (CHIP), Supplemental Nutrition Assistance Program (SNAP), Temporary Assistance for Needy Families (TANF), and for subsidized and non-subsidized healthcare insurance provided by the Health Insurance Exchange (Exchange). This new Integrated Eligibility system must be in operation in support of Medicaid expansion and the Health Insurance Exchange by October 2013 for Connecticut to meet federally mandated deadlines. Eligibility determination development work for the Exchange, and for the impacted Medicaid and CHIP programs, will be closely coordinated and operate as a single project with integrated governance and project management.

Evaluation and Notice to Vendors

All four vendors responded to the Exchange's solicitation and were evaluated on:

- Readiness to perform the work to support the information technology and core business processes of the CT HIX and the Integrated Eligibility system;

- Readiness to provide the services in accordance with the existing and agreed-to Terms and Conditions with the State of Connecticut;
- Utilization of an existing Rate Card negotiated as part of the existing contract (as noted in the bullet above);
- Availability of dedicated key resources (Project Manager, Application Development Manager, Technical Manager, System Architect, and Implementation Manager) that will be committed to the CT HIX and the Integrated Eligibility project;
- Ability to provide a suitable reference that demonstrates the vendor's capabilities.

On July 27, 2012 based on their response to the Request for Statement of Readiness to Perform Work, three vendors (IBM, Oracle and Xerox) were notified by e-mail that they would be contacted if further information was required (See attached e-mails). Deloitte was the only vendor asked by the Exchange to respond to the Statement of Work, because Deloitte was the only vendor to fully satisfy all of the criteria set out in the Request for Statement of Readiness to Perform Work.

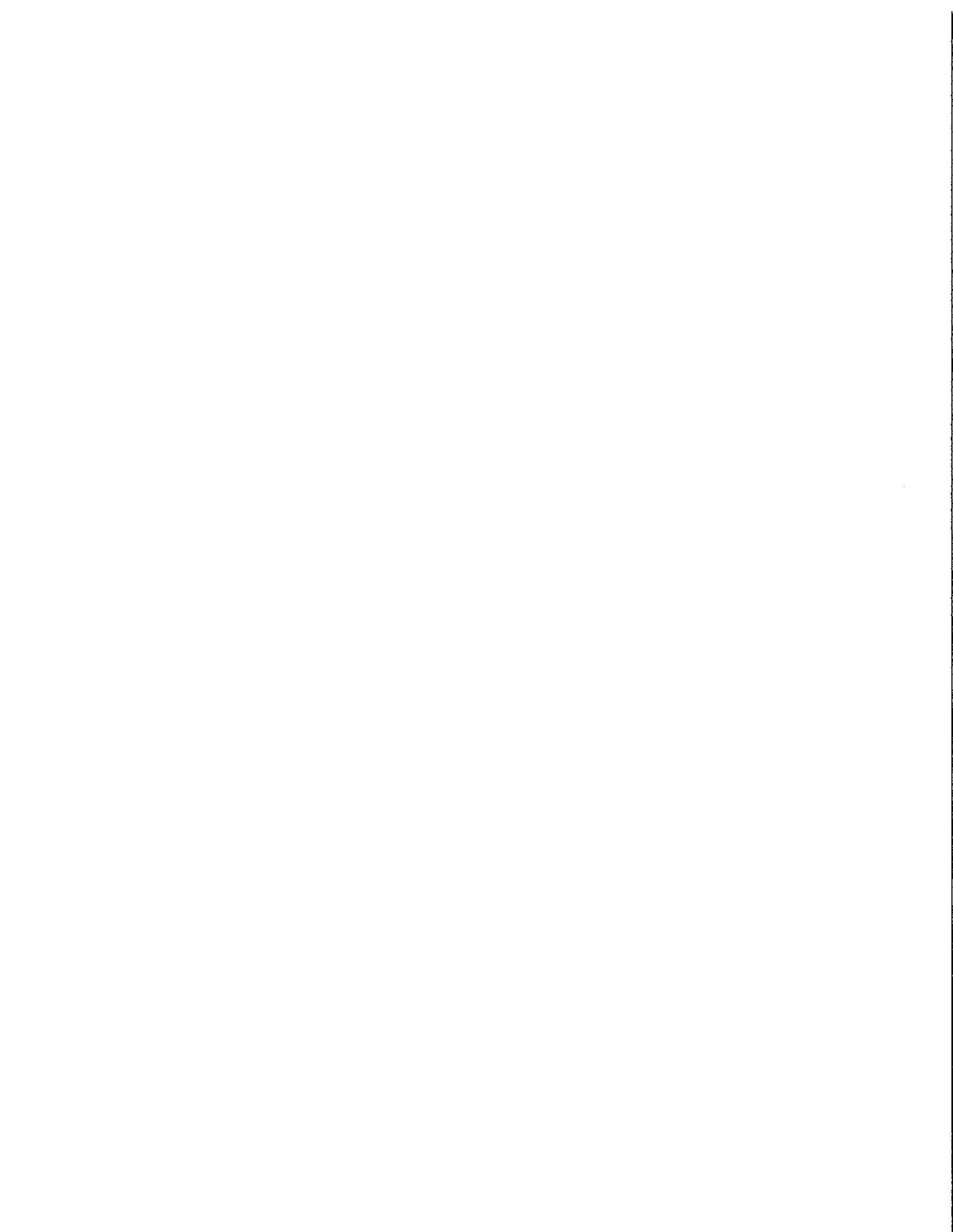
Deloitte Negotiations and Contract

Negotiations continued with Deloitte throughout the summer, until Deloitte submitted its final response to the SOW on September 26, 2013. A purchase order was executed by the Connecticut Health Insurance Exchange on September 27, 2012 in the amount of \$42, 542,500 to the product schedule to Information Processing Agreement # 091TZ0042MA, effective March 15, 2011 between the state of Connecticut, Department of Administrative Services and Deloitte Consulting LLP. At that time the other three vendors were notified that the process had been completed.

SOW and CMS/CCIIO Review

Working on a parallel path during the solicitation process, the Exchange finalized the initial Statement of Work (SOW) with CMS and CCIIO which detailed the requirements for a Systems Integrator. The SOW included the supporting requirement traceability matrices and business process flows, project scope and timelines. The SOW was revised throughout the summer during the negotiations process as additional project elements were identified.

The Exchange published and reported to CMS and CCIIO on July 24, 2013, its Vendor Readiness Initial Confirmation Response Analysis (See attached).



State of Connecticut

**Vendor Readiness Initial Confirmation
Response Analysis**

for

**Health Insurance Exchange
and Integrated Eligibility Solution**

July 24, 2012

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1. VENDOR READINESS INITIAL CONFIRMATION ANALYSIS

The State has finalized a Statement of Work (SOW) document that would serve to detail requirements for a Systems Integrator to provide development, implementation, post-implementation acceptance, and maintenance and operational services for CT HIX core business areas (e.g., Tier 1 and Tier 2 of the IE project). CMS and CClIO have reviewed the SOW, the supporting requirements traceability matrices, and business process flows, and provided concurrence on project scope and timelines.

On July 12, 2012, the State sent out a Vendor Readiness Initial Confirmation Letter to a select list of vendors requesting to reply with an initial confirmation of their organization's readiness to perform the work to support the development and operation of a fully-functioning, consumer-centric Exchange and Integrated Eligibility solution for the State of Connecticut. After analyzing the initial confirmation responses, the State plans to share the SOW document with a select number of vendors to review and score their responses and identify a System Integrator to extend the award.

The following is a detailed summary of each vendor's responses that were received by the State on July 18, 2012 that pertain to the four (4) questions included in the Vendor SOW Initial Confirmation Letter and deviations identified within the vendor's response:

Criteria Number (#):	ACS/Xerox	Deloitte	IBM	Oracle
1	No Deficiency	No Deficiency	No Deficiency	No Deficiency
2	Deficiency	No Deficiency	Deficiency	Deficiency
3	Deficiency	No Deficiency	Deficiency	Deficiency
4	Deficiency	No Deficiency	Deficiency	Deficiency

The Exchange Recommendation

The Exchange is recommending that contract negotiations start with Deloitte as soon as possible. Based on the summary table above, no deficiencies were identified in Deloitte's response. It should be noted that Deloitte is willing to enter into the contract based on the criterion included in the Vendor Readiness Initial Confirmation Letter. Details surrounding the criterion where deficiencies were (not) identified for each vendor can be found on the subsequent pages of this document.

ACS/Xerox

No.	Item	Yes	No	Deviation
1	Readiness to perform the work to support the information technology and core business processes of the Exchange and the Integrated Eligibility system	X		<p>ACS/Xerox confirmed their readiness to perform the work to support the information technology and core business processes of the Exchange and Integrated Eligibility system.</p> <p>ACS/Xerox states that they have proven Exchange/Integrated Eligibility experience and plan to utilize subcontractors (CHOICEAdministrators and IBM CURAM).</p> <p>No deviations were identified in the vendor's response.</p>
2	Readiness to provide the services in accordance with the existing Terms and Conditions of the following agreements with the State of Connecticut	X		<p>ACS/Xerox states that they are ready to provide services in accordance with the existing Terms and Conditions in the current Xerox contract (999ACS-HUS-02/07DSS1101AF).</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: Specifics about the Terms and Conditions of services provided by subcontractors are not clearly defined in their response.</p> <p>DEVIATION 2: ACS/Xerox does not identify that the partners, CHOICEAdministrators and IBM CURAM, agreed to the existing Terms and Conditions. The word "we" is noted in their response, and is unclear who "we" includes.</p>
3	Utilization of existing Rate Card negotiated as part of the contract listed in number 2 above	X		<p>ACS/Xerox states that they are aware of a rate card that has been negotiated as part of the contract.</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: No rate card was provided in ACS/Xerox's response.</p> <p>DEVIATION 2: Information regarding the rates of the subcontractor's services is not defined in their response.</p>
4	Availability of Dedicated Key Resources	X		<p>ACS/Xerox states that they have dedicated key resources available for the Exchange and Integrated Eligibility project.</p> <p>The following deviation was identified in their response:</p> <p>DEVIATION: ACS/Xerox relies heavily on CHOICEAdministrators solution and CURAM. Their key team members only have one key individual from each.</p>
	References Provided by Vendor	X		<p>References include the Mississippi Division of Medicaid (ACS/Xerox reference), Kaiser Permanente (CHOICEAdministrators reference), and Indiana Family</p>

No.	Item	Yes	No	Deviation
				<p>and Social Services Administration, Division of Family Resources (CURAM reference).</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: The response gave no reference for the solution that ACS/Xerox stated they were going to implement.</p> <p>DEVIATION 2: The references provided are live projects but not for Medicaid or CHIP, which are major components in process for developing the HIX/Integrated Eligibility project.</p>

Deloitte

No.	Item	Yes	No	Deviation
1	Readiness to perform the work to support the information technology and core business processes of the Exchange and the Integrated Eligibility system	X		<p>Deloitte confirmed their readiness to perform the work to support the information technology and core business processes of the Exchange and Integrated Eligibility system.</p> <p>Deloitte currently has a team on-site with Connecticut DSS personnel for the ConneCT implementation.</p> <p>No deviations were identified in the vendor's response.</p>
2	Readiness to provide the services in accordance with the existing Terms and Conditions of the following agreements with the State of Connecticut	X		<p>Deloitte confirmed that they are fully supportive and ready to provide the services under the existing terms and conditions of the current agreement contract (09ITZ0042).</p> <p>No deviations were identified in the vendor's response.</p>
3	Utilization of existing Rate Card negotiated as part of the contract listed in number 2 above	X		<p>Deloitte confirmed that they will utilize the existing rates per the current agreement with the State of Connecticut (09ITZ0042).</p> <p>No deviations were identified in the vendor's response.</p>
4	Availability of Dedicated Key Resources	X		<p>Deloitte states that they have dedicated key resources available for the Exchange and Integrated Eligibility project.</p> <p>Deloitte has a Health Reform Central team established and solely dedicated to monitor and analyze the ACA as it evolves.</p> <p>No deviations were identified in the vendor's response.</p>
	References Provided by Vendor	X		<p>References include the National Finance Center and Michigan Bridges and MiBridges.</p> <p>No deviations were identified in the vendor's response.</p>

IBM

No.	Item	Yes	No	Deviation
1	Readiness to perform the work to support the information technology and core business processes of the Exchange and the Integrated Eligibility system	X		<p>IBM confirmed their readiness to perform the work to support the information technology and core business processes of the Exchange and Integrated Eligibility system.</p> <p>IBM plans to utilize CURAM and Connecture to develop and implement a HIX/IE solution.</p> <p>No deviations were identified in the vendor's response.</p>
2	Readiness to provide the services in accordance with the existing Terms and Conditions of the following agreements with the State of Connecticut	X		<p>IBM confirmed that they are fully supportive and ready to provide the services under the existing terms and conditions of the current agreement.</p> <p>The following deviation was identified in their response:</p> <p>DEVIATION: IBM does not explicitly confirm their agreement with the existing Terms and Conditions of the contract described in the Vendor SOW Initial Confirmation.</p>
3	Utilization of existing Rate Card negotiated as part of the contract listed in number 2 above	X		<p>IBM confirmed that they will utilize the existing rates per the current agreement with the State of Connecticut.</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: IBM stated that their service rates will be determined by the existing software contract with the State rather than the hardware contract specified in the Vendor SOW Initial Confirmation.</p> <p>DEVIATION 2: No rate card was provided in their response.</p>
4	Availability of Dedicated Key Resources	X		<p>IBM states that they have dedicated key resources available for the Exchange and Integrated Eligibility project.</p> <p>The following deviation was identified in their response:</p> <p>DEVIATION: IBM provided a limited dedicated team in their response.</p>

No.	Item	Yes	No	Deviation
	References Provided by Vendor	X		<p>References include the North Carolina Department of Health and Human Services (IBM CURAM reference) and United Healthcare/Oxford Health Plan (Connecture reference).</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: The North Carolina reference is a live project but not for Medicaid or CHIP, which are major components in process for developing the HIX/Integrated Eligibility project.</p> <p>DEVIATION 2: The United Healthcare reference is not a CURAM implementation and has no direct bearing to the product that IBM proposes in their response.</p>

Oracle

No.	Item	Yes	No	Deviation
1	Readiness to perform the work to support the information technology and core business processes of the Exchange and the Integrated Eligibility system	X		<p>Oracle confirmed their readiness to perform the work to support the information technology and core business processes of the Exchange and Integrated Eligibility system.</p> <p>No deviations were identified in the vendor's response.</p>
2	Readiness to provide the services in accordance with the existing Terms and Conditions of the following agreements with the State of Connecticut	X		<p>Oracle indicates in their response that they are ready to provide the services in accordance with the existing terms and conditions of an existing agreement between Oracle and the State of Connecticut via the University of Connecticut (Agreement Number: US-13640886 PA-14-NOV-2012). Oracle states that they are willing to amend the Oracle Software Contract (94ITZ0005MA).</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: Oracle does not explicitly indicate that they agree with the existing Terms and Conditions of the contract included in the Vendor SOW Initial Confirmation.</p> <p>DEVIATION 2: Cover letter indicates that the agreement between Oracle and the State of Connecticut via the University of Connecticut is Agreement Number: US-13640886 PA-14-NOV-2011. Note this not the contract requested that they confirm and the terms and conditions are different.</p>
3	Utilization of existing Rate Card negotiated as part of the contract listed in number 2 above	X		<p>Oracle states that they are prepared to utilize the existing rate card negotiated between Oracle and the State of Connecticut via the University of Connecticut (Agreement Number: US-13640886 PA-14-NOV-2012). Oracle indicates that they are willing to amend the Oracle Software Contract (94ITZ0005MA) to include a comparable rate card that exists in Agreement Number: US-13640886 PA-14-NOV-2012.</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: Oracle did not provide a rate card for the contract listed in the Vendor SOW Initial Confirmation.</p> <p>DEVIATION 2: Cover letter indicates that the agreement between Oracle and the State of Connecticut via the University of Connecticut is Agreement Number: US-13640886 PA-14-NOV-2011. Note that this is different contract than the contract requested in the confirmation.</p>

No.	Item	Yes	No	Deviation
4	Availability of Dedicated Key Resources	X		<p>Oracle states that they have dedicated key resources available for the Exchange and Integrated Eligibility project.</p> <p>The following deviation was identified in their response:</p> <p>DEVIATION: Resumes of no-named individuals were provided in their response. As a result, there is no dedicated team of key resources for the Exchange and Integrated Eligibility project.</p>
	References Provided by Vendor	X		<p>References provided are from the Oregon, Kansas, and New York City projects.</p> <p>The following deviations were identified in their response:</p> <p>DEVIATION 1: Two of the three references (New York City and Oregon) are not live even though the Vendor SOW Initial Confirmation asked that the vendor provide references that are in production. The remaining reference did not account for the core components needed for the HIX/Integrated Eligibility solution.</p> <p>DEVIATION 2: Oracle indicates that they most likely intend to leverage their pool of subcontractors with HHS/Medicaid/HIX SMEs. Information and specifics regarding the use of subcontractors are unclear in their response.</p>

2. APPENDIX A: VENDOR BACKGROUND INFORMATION

The following information describes each vendor's proposed CT HIX/IE solution and their experience in the Health and Human Services industry and was developed based on analysis of both direct and indirect sources of information.

ACS/Xerox

Proposed Solution: ACS/Xerox is proposing a Commercial off the Shelf (COTS) solution that would be hosted by the vendor. The technology to be used for this solution includes FICO Blaze Advisor Rules Engine, Cognos Reporting, and SharePoint.

Experience: ACS/Xerox has worked on developing Medicaid and CHIP-eligibility solutions for the State of Connecticut. Additional experience includes implementing Medicaid and CHIP-eligibility solutions for the State of Mississippi, as well as a health insurance exchange solution for the Commonwealth of Massachusetts.

It should be noted that ACS/Xerox is contracted with CHOICEAdministrators and CURAM to develop a CT HIX/IE solution for the State. CHOICEAdministrators has experience supporting integrated and proven exchange models since 1996 and CURAM has the capability and experience of developing COTS software for the Health and Human Services industry.

Deloitte

Proposed Solution: Deloitte is proposing a COTS solution where resources would be on-site assisting with the development and implementation of the solution for the State. The technology to be used for this solution includes Oracle and OTA.

Experience: Deloitte is currently working with the State of Connecticut to deploy the ConneCT platform on behalf of the Department of Social Services (DSS). The firm has 35 years of experience in the Health and Human Services industry and 25 years of integrated eligibility experience. Deloitte has also implemented 28 eligibility and case management solutions and 23 customer portal solutions. Deloitte has built 17 public-facing self-service eligibility and enrollment portals to date. Deloitte is working in 44 states on Health and Human Services projects. Currently, the firm is working with eight (8) states for health insurance exchange and health reform related projects. These states include Washington, Colorado, Indiana, Illinois, Maine, Massachusetts, Pennsylvania, and Texas.

Deloitte is currently contracted with eHealth, a company that has experience working with 180 health insurance companies and the ability to work with complex regulatory environments.

IBM

Proposed Solution: IBM is proposing a COTS solution. The solution would either be hosted by the vendor or implemented on-site by IBM's resources. The technology to be used for the solution includes Cognos Reporting and CURAM Care.

Experience: IBM is engaged in healthcare reform at both the state and federal level. Experience includes working on Medicaid and CHIP eligibility and enrollment applications for the state of Montana and developing a HHS eligibility (multi-lingual) solution for NYC ACCESS program. Currently, IBM is engaged in enhancing integrated eligibility solutions for Arkansas, New Mexico, and Rhode Island. IBM is also providing services today under agreements for the State of Connecticut, including Business Process Analyst and Senior IT Architect for the DMV; Senior DR Industry BCRS Consultants for BEST and supporting agencies; Industry Consultants to perform an IT Assessment for the DEEP; Application Development experts to help improve coding and maintenance on SOTS and DPS systems; Trained Industry consultants to provide education for CJIS rational training and PureScale training for DSS; and SW Lab Services for ECM.

IBM is currently contracted with CURAM and Connecture for purposes of developing and implementing a solution for Connecticut. CURAM leverages over 20 years in investment in the market's leading Social Enterprise Management Solution, including meeting MAGI Medicaid processing requirements. Connecture currently provides plan comparison and shopping capabilities on behalf of CBIA in addition to eight (8) carriers in Connecticut.

Oracle

Proposed Solution: Oracle is proposing a COTS solution using Oracle technology. The solution can either be hosted, performed on-site by Oracle's resources, or a hybrid of both models.

Experience: Oracle was selected by the state of Oregon to facilitate the implementation of a health insurance exchange solution. It should be noted that the Oregon solution is currently in the testing phase and plans are finalized as to the model for the final production environment. Oracle also has experience delivering Web-based comparison shopping of health plan options for Blue Cross Blue Shield of North Carolina. Additionally, the vendor has experience with addressing Medicaid, CHIP, SNAP, TANF, and MAGI with COTS solutions for the following states: Kansas, Oregon, Vermont, British Columbia, Washington, California, Iowa, and New York (i.e. New York City).

Oracle is not contracted with any subcontractors for purposes of developing a CT HIX/IE solution for Connecticut.

Preisner, Tammy

From: Wadleigh, James R
Sent: Friday, November 08, 2013 12:53 PM
To: Preisner, Tammy
Subject: FW: CT Health Insurance Exchange



Connecticut's Health Insurance Marketplace

Jim Wadleigh
Chief Information Officer
Access Health CT
280 Trumbull St, 15th Floor
Hartford, CT 06106-1379
(0) 860-757-5318
James.Wadleigh@ct.gov

From: Wadleigh, James R
Sent: Thursday, July 26, 2012 2:37 PM
To: gbaseel@us.ibm.com
Subject: CT Health Insurance Exchange

July 26, 2012

Mr. Jerry Baseel

S&L, H Ed Certified Client Executive -- CT/RI
IBM Public Sector Industry

Subject: Vendor Readiness Initial Confirmation Letter

Dear Mr. Baseel:

The Connecticut Health Insurance Exchange would like to thank you for your interest and response to the Vendor Readiness Initial Confirmation Letter issued July 12, 2012. We appreciate the time and effort your organization has devoted to participate in this process to-date.

Connecticut is currently executing its approved procurement strategy. We are not requesting any further information from your organization. However, as Connecticut progresses through the procurement process, we may contact your organization if additional information is required.

Thank you again for your response.

Sincerely,

Jim

Jim Wadleigh
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James.Wadleigh@ct.gov

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Chief Information Officer
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James.Wadleigh@ct.gov

Preisner, Tammy

From: Wadleigh, James R
Sent: Friday, November 08, 2013 12:54 PM
To: Preisner, Tammy
Subject: FW: CT Health Insurance Exchange



Connecticut's Health Insurance Marketplace

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(O) 860-757-5318
James.Wadleigh@ct.gov

From: Wadleigh, James R
Sent: Thursday, July 26, 2012 2:36 PM
To: scott.deluca@oracle.com
Cc: Lamb, Virginia
Subject: CT Health Insurance Exchange

July 26, 2012

Mr. Scott DeLuca

CRM Application Sales Manager – New England Public Sector
Oracle

Subject: Vendor Readiness Initial Confirmation Letter

Dear Mr. DeLuca:

The Connecticut Health Insurance Exchange would like to thank you for your interest and response to the Vendor Readiness Initial Confirmation Letter issued July 12, 2012. We appreciate the time and effort your organization has devoted to participate in this process to-date.

Connecticut is currently executing its approved procurement strategy. We are not requesting any further information from your organization. However, as Connecticut progresses through the procurement process, we may contact your organization if additional information is required.

Thank you again for your response.

Sincerely,

Jim

Jim Wadleigh
Chief Information Officer
CT Health Insurance Exchange
450 Capitol Avenue, MS 52 LTC
Hartford, CT 06106-1379
(O) 860-418-6255
James.Wadleigh@ct.gov

Preisner, Tammy

From: Wadleigh, James R
Sent: Friday, November 08, 2013 12:55 PM
To: Preisner, Tammy
Subject: FW: CT Health Insurance Exchange



Connecticut's Health Insurance Marketplace

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From: Wadleigh, James R
Sent: Thursday, July 26, 2012 2:46 PM
To: enrique.balaguer@xerox.com
Cc: Lamb, Virginia
Subject: CT Health Insurance Exchange

July 26, 2012

Mr. Enrique Balaguer

Vice President, Health Insurance Exchange

Government Healthcare Solutions
Xerox State Healthcare, LLC

Subject: Vendor Readiness Initial Confirmation Letter

Dear Mr. Balaguer:

The Connecticut Health Insurance Exchange would like to thank you for your interest and response to the Vendor Readiness Initial Confirmation Letter issued July 12, 2012. We appreciate the time and effort your organization has devoted to participate in this process to-date.

Connecticut is currently executing its approved procurement strategy. We are not requesting any further information from your organization. However, as Connecticut progresses through the procurement process, we may contact your organization if additional information is required.

Thank you again for your response.

Sincerely,

Jim

Jim Wadleigh
Chief Information Officer
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